

#### vonne Weekender

**Brochure Offer R629** 

Tan & chocolate brown weekender with doublezipped shoe compartment & functional front pocket. Has an adjustable shoulder strap & rolled carry handles 1501216 Regular Price R699

ALL LIMITED EDITION

R499

Unless otherwise stated, all demo offers for Avon Rewards and/or Ambassadors Club are limited to the segment qualification as defined in the Avon Rewards booklet/ Ambassadors Club flyer. These demo offers are available for purchase by Avon Rewards & Ambassadors Club members only. We regret that returned brochures will not be refunded. Offers valid from 1 to 31 January 2023. Pricing is valid within Southern Africa. All prices include S.A. VAT & may not be used for customs evaluation. Brochure offers are recommended retail prices. © 2023 Avon Justine (Pty) Ltd. 148A Kelvin Drive, Woodlands Ext. 4, Johannesburg 2080. Customer Care Line: 087 011 2866 www.avon.co.za Directors: M S G Mareletse, K W Hayes, M A Hukamdad

INTRODUCING **NEW** LITTLE BLACK **DRESS** LACE MY SCENT. MY STYLE. **JANUARY 2023 BROCHURE** PUT YOUR WELL-BEING FIRST WITH AVON'S INSPIRING PRODUCTS. YOU DESERVE IT.

MAKE BEAUTY YOUR BUSINESS

JANUARY 2023

AVON

Thank you for the opportunity to welcome you to 2023. I wish you a prosperous new year.

Our road to achieving our New Year's resolutions starts now & it is my hope that you will also begin putting in the effort to grow your business early in the new year to earn better & achieve your business goals. In doing so, you will significantly improve your life & the lives of those close to you. Don't wait until tomorrow to take action; take action today.

I urge you to take advantage of our Avon Rewards programme: this is how we motivate you to grow your business & reward you for continuing to do what you love.

We commit to continuously provide you with training & communication as we launch new products & key initiatives throughout the year, such as the new **Rewards Discount Structure**; our revitalised **Connect** platform, which has been customised to fit the needs & tools of each level; & the **branding solutions** platform made possible by our partnership with Jetline through which you can order branding materials like **pull-up banners** & gazebos.

Look out for training & communication about our retail offering to highend customers, which will be another opportunity to engage with our aspirational products at irresistible value. This will be achieved through our **retail channel pilot.** 

Let's work together to achieve success on our terms & **do beauty our way!** Our brand is ever-evolving, striving to improve & stay a step ahead. We have an enduring purpose that spans our **136-year** history, which you can be proud of & take with you into your prospecting efforts. Real success is achieved when you work hard for it, from the first day of the year to the last.

Digital knowledge is key to your success. We made progress in the past year, & I'm confident that most of our goals will be achieved by the end of this first quarter.

Now, more than ever, it's time to accelerate your social media presence. Our brochure has been an iconic marketing tool for decades, but today selling involves more than just dropping off a paper brochure. Usage of the **Avon ON app** is growing; continue to share your **digital brochure & My Avon Store link** with customers on your social media platforms. This shift to digital means that the opportunity is completely flexible, so you can earn & learn on your own terms.

Thank you for continuing to show faith in Avon & for choosing to include us in your journey.

In this new year, on behalf of Avon, I wish you health, happiness, faith & resilience!

Vours

mikey

Mikey Bicknell, Sales Director Avon Justine South Africa



# THE MORE YOU KNOW, THE MORE YOU SELL

# WHO WILL LOVE IT?

This elegant fragrance will appeal to confident, stylish women aged 24 to 45, who love floral, feminine scents

# WHAT DOES THIS FRAGRANCE SMELL LIKE?

An undeniably modern combination of dewy florals & sensual amber.

#### TOP: - Radiant Edge:

Top notes of a radiant & fresh citrus complex with pink peppercorn.

#### **MIDDLE: - Confidence:**

The heart or middle notes are feminine jasmine, rose essence & iris

## **BASE: - Sophistication:**

The base is a warm & sensual liquid amber with velvet accord.



This fragrance also comes in a luxurious body lotion. Together they will make the perfect gift for Valentine's Day.

## **SELLING TIP**

Little Black Dress Lace is the latest addition to the Little Black Dress Collection.





Approach current Little Black Dress lovers who would like to add to their collection, & start including samples in your JANUARY orders so that when Little Black Dress Lace launches in February, your customers already love it!

# WEAR IT. LOVE IT. SHARE IT.

- Try the fragrance so you know what it smells like.
- Spray the relevant page in the brochure.
- Introduce this fragrance to current Little Black Dress customers by adding samples to their orders.
- If online, describe the fragrances, what they remind you of or how they make you feel.
- Hand out scent strips to customers you see face to face & encourage them to try it on themselves. (Fragrances always smell a little different on skin versus paper!)

## **SELLING TIP**

1. Always carry samples, because if customers can try it, they are more likely to buy it

- **2.** Give samples to customers who are most likely to love & purchase the scent
- **3.** Wear fragrances yourself so customers can experience it anytime
- **4.** Reps who use multiple channels to sell products earn more. The paper brochure, online brochure, social media use them all!

## FEBRUARY STOCK-UP OFFER

GET A FREE\*
LITTLE BLACK
DRESS LACE EAU DE PARFUM 50 ML
& 3X SPRAY SAMPLERS

when you sell 5x **BOTH FOR R269** Little Black Dress Lace EDP & Body Lotion offers from the FEBRUARY brochure.

Use these free products as a gift to yourself or sell it & make a profit.



Your free products will automatically be included with your order.



**OUR TOP-**RATED **PRODUCTS** 

**CHOSEN** BY

# FRAGRANCES TO FALL IN LOVE WITH

Make the most of fragrance gifting this Valentine's Day with our romantic TTA fragrance collection - with scents designed to celebrate love in all its forms & phases



Open your heart.



Neroli, golden citrus & sandalwood.

Fall in love.





Neroli, African violet, amber & raspberries.

Together forever.





Neroli, bergamot, rose & sandalwood.

### MORE SAMPLING = MORE SALES!

- Reps who buy samples have average earnings of up to 115% more
- 7/10 customers said they were likely to buy a product after sampling it
- 9/10 customers said sampling a fragrance is important before buying

## THEY WILL LOVE TTA

These elegant fragrances are the ideal gifts for romantics who love to experience & celebrate special love moments with their partners throughout the year.

## TODAY. TOMORROW. ALWAYS







Neroli, magnolia & amber.

- 1 TTA Today Eau de Parfum 50 ml 1491054 Regular Price R450
- 2 TTA Tomorrow Eau de Parfum 50 ml **1491056** Regular Price R450
- 3 TTA Always Eau de Parfum 50 ml **1491545** Regular Price R450
- 4 TTA The Moment for Her Eau de Parfum 50 ml 1491579 Regular Price R450

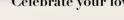




Neroli, lavender & cedarwood.

5 TTA The Moment for Him Eau de Toilette 75 ml **1474792** Regular Price R450

6 TTA This Love Eau de Parfum 50 ml 1491066 Regular Price R450









Frangipani, jasmine & fruity notes.

Today Tomorrow Always
5-Pack Sample Vials Regular Price R25 each

1. Today **1491064** 

2. Tomorrow 1491065 3. Always 1400960

4. The Moment for Her 1474774 5. The Moment for Him 1474775

6. This Love **1400966** 

**BUY** EDT/EDP FOR **R239** EACH & CHOOSE **1FREE**\*\* 5-PACK SAMPLE VIAL

# IT'S TIME

Warm her heart with this elegant watch, just in time for Valentine's Day



## **SELLING TIP**

**Sally Watch** Silver-toned watch with a white inner face design.

1500983

Regular Price R529 **Brochure Offer R379** 



O

## **TRIAL** IN JANUARY

**REMEMBER:** Keep your ceramic burner in an area safe from children & fire hazards.



# BERRY **BLISS**

Add some vibrancy to your space with an uplifting berry scent

#### **TOP TIP**

Make the most of your home scents by placing it in a wellventilated area, such as a hallway, allowing the fragrance to travel throughout the space.

1 Ceramic Oil Burner\* Square ceramic

**ALL LIMITED EDITION** 

burner suitable for use with fragrance oils & wax melts. Regular Price R229

2 Wild Berries Wax Melts Regular Price R99

· Chic white face

· Classic design

or outfit

· Will suit any occasion

**BOTH** FOR **R99** ORDER OFFER ON CODE 860221

# BOOST ANY BROW WITH NEW CLEAR BROW



The clear shaping gel gives brows a dewy-looking natural finish without stiffness & will suit everyone

## **SELLING TIP**

Ideal for the customer who wants to tame or shape their natural brows with an easy-to-apply product that doesn't clump & will keep brows in place. The flexible formula also allows her to create different end looks.









Jojoba

through every hair with lightweight, volume-boosting gel, with no clumps.

MicroFlex brush combs

- buildable
- · soft, flexible feel
- clear formula suits everyone
- enriched with caring **jojoba**
- oil & bamboo oil



Use the tinted Brow Boost Gel for a boost of colour too!







AVON

are

softening

body lotion

48H

400 mle

1 soften

2 hydrate 3 nourish

AVON

care

400 ml €

3-IN-1 BODY LOTIONS

> 1 nourish 2 restore 3 smooth

1 Replenishing Avocado **Body Lotion** Limited edition 400 ml **1488132** 

Regular Price R56

2 Softening Macadamia **Body Lotion** 400 ml **1485870** Regular Price R56

ANY 2 FOR R70

**DETOX FACE** MASK

Detox mask with tea tree leaf extract & kaolin clay works in just 5-20 minutes



## **HYDRATE** YOUR HANDS



**ANY 2** FOR **R43**<sup>50</sup>

## **MOISTURISING** LIP BALMS



**BOTH** FOR **R40** 

## STOCK UP ON XXL BUBBLE BATHS

Make the most of me-time with luxurious bubble baths







ENRICHED WITH NATURAL EXTRACTS & VITAMIN COMPLEX

- 1 Pink Sands **Bubble Bath** 1000 ml **1484905** Regular Price R87
- 2 Flamingo Sunset Bubble Bath 1000 ml **1468364** Regular Price R87
- 3 Simply Luxurious **Bubble Bath** 1000 ml 1460963 Regular Price R87

ANY 2 FOR R114<sup>90</sup>
Please indicate your choice of products on your order form.







Inspired by the tribal tradition of **South** African elders, this restoring collection targets the pressure points on the body that carry the most weight, both physically (feet) & mentally (mind).

Leave her mind feeling CALM & RELAXED with a deeply indulgent blend of sweet vanilla, brown sugar & rich, nutty shea butter

## **SELLING TIP**

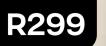
Planet Spa is a highly giftable, global bestselling spa brand

## Limited edition

Planet Spa Blissfully Nourishing Gift Set

- · 75 ml Hand, Elbow & Foot Cream
- · 75 ml Hand and Foot Scrub
- 1 Pair Gloves

1481272 Regular Price R349



## DATE NIGHT FAR AWAY BUNDLE

Show off some skin this Valentine's Day with our Far Away beauty bundle



# THE GIFT OF

Make her magnetic & glamorous with our Far Away Glamour gift set







## **SELLING TIP**

The EDP can be applied at home, while the purse spray is the perfect travel-size for her handbag, so she is never without her favourite scent.

A fabulous essence with unforgettable notes of black musk. blackcurrant bud & powerful, rich Madagascan vanilla.





**GET MORE BENEFITS WITH AVON REWARDS.** The more you engage the bigger the reward. Keep an eye out for additional surprises & benefits throughout the year

NEW REPRESENTATIVES Keep qualifying in your Sign Up for Success Programme & from month 5 you will automatically be moved into Avon Rewards!



**PINK** STATUS

< R2100

Quarterlu Threshold

15% discount\*

No administration fees on orders > R2 500 Avon Connect

Head of Sales email

**BRONZE** STATUS

Quarterly Threshold



1 x Avon Glimmerstick Black Eyeliner 18% discount\*

1 Exemption from the administration fee for the 1st order of the quarter

Buy 5 & receive 1 free brochure per month

Avon Connect & exclusive Sales Techniques Masterclass

Head of Sales email



**SILVER** STATUS

R5 000-R12 499 Quarterly Threshold



1×ANEW Ultimate Day Cream

· 22% discount\*

1 Exemption from the administration fee for 2 orders per quarter Buy 10 & receive 2 free brochures per month

- Exclusive Demo offer in the Let's Talk once a auarter
- Avon Connect & exclusive Skincare Masterclass
- Head of Sales email & ASM Recognition



**GOLD** STATUS

R12 500-R30 999

Quarterly Threshold



1 x Attraction for Her FDP 50 ml

25% discount<sup>4</sup>

- 1 Exemption from the administration fee per month Buy 20 & receive 5 free brochures per month
- Exclusive Demo offers in the Let's Talk twice a auarter
- Avon Connect & exclusive Digital Masterclass
- Head of Sales email & DSM Recognition



R31 000-R77 499

Quarterly Threshold



\*\*Products will vary from month to month 32% discount\*

- Exemption from the administration fee
- 1 Free product\*\* per month
- 15 Free brochures per month
- Exclusive Demo offers in Let's Talk each month Avon Connect & exclusive Finance Masterclass
- Head of Sales email & DSM Recognition
- R50 Birthday Month Credit (annual)
- Personalised bespoke handbag (annual)
- Recognition event in 2023



> R77 500 Quarterly Threshold

R310 000+ ANNUAL



\*Products will varu

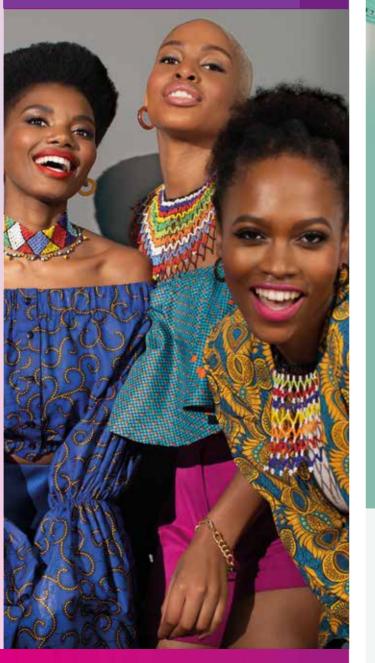
#### 32% discount\*

- Exemption from the administration fee
- 2 Free products\*\* per month
- 25 Free brochures per month
- Exclusive Demo offers in Let's Talk each month
- Avon Connect & exclusive Tax Masterclass
- Head of Sales email & RSM Recognition
- R100 Birthday Month Credit (annual) Personalised bespoke trolley bag (annual)
- Recognition event in 2023

AVON REWARDS DISCOUNT CHANGES **EFFECTIVE FROM 1 JANUARY 2023. BASED ON Q4 2022 LEVELS ACHIEVED** 

LEVEL	DISCOUNT
PINK	15%
BRONZE	18%
SILVER	22%
GOLD	25%
PLATINUM/ PLATINUM ELITE	32%

New Representatives discount remains at 20%



## **WIN** IN JANUARY THE YEAR OF YOU BOOST YOUR STAR **POINTS WHEN** YOU PLACE A QUALIFYING ORDER! Open to **all Representatives** & **Business Owners!**

## COLLECT STAR POINTS TO WIN IN JANUARY!

- 1 x Well-being offer (from the January Brochure pages 4-25) = 100 STAR POINTS
- For every R1 000 invoiced order R1 000 = 100 STAR POINTS (Example: Place an order to the value of R3000 & you will earn 300 star points)

## **BOOST YOUR STAR POINTS**

• Earn DOUBLE STAR POINTS on Well-being Offers if your order is placed during 1-15 JANUARY

## WHAT CAN YOU WIN IN JANUARY?

200-400 STAR POINTS-Stand a chance to win 1 of 400 hampers consisting of the full range of Avon Hydramatic Matte Lipsticks & an Avon-branded cap & water bottle.

500-600 STAR POINTS-Stand a chance to win 1 of 200 hampers consisting of the full range of Avon Hydramatic Matte Lipsticks, 3x fragrance samples, 1x NEW skincare sample & an Avon-branded cap & water bottle.

700+ STAR POINTS-Stand a chance to win 1 of 100 Avon-branded shoulder bags, caps & water bottles (1 of each)



## **BONUS! PLATINUM ELITE REWARDS LEVEL ACHIEVERS**

who earn 700+ points will automatically get an Avon-branded shoulder bag, cap & water bottle



COLLECT THE MOST STAR POINTS FROM JANUARY TO MARCH & YOU WILL

## WIN R5000 CASH!

## **BOOST YOUR STAR POINTS**

- Move up a level in the Rewards Programme by end of the Quarter (e.g. Bronze to Silver) = 100 STAR POINTS
- Place an invoiced order every month from January to March = 100 STAR POINTS

Prizes may differ from images shown

PLEASE READ THIS IMPORTANT NOTE: 1. This incentive is open to Representatives & Business Owners. 2. You will be entered into the draw for the prizes if you meet the sales targets as set out on this page. 3. The incentive will run during 01 - 31 January 2023 only (both dates inclusive). 4. The quarterly incentive will run during 01 January - 31 March 2023 only (both dates inclusive) 5. The results will be calculated: on the 23rd of the following month after the closure of the incentive; if the 23rd falls on a weekend/public holiday, the results will be pulled on the first workday thereafter. 6. Prizes earned are not negotiable; nor may they be exchanged, for cash or any other product. The Company however reserves the right to substitute the Rewards for such other article(s) as may be comparable in quality and value. 7. In case of a tie the total invoiced sales will be the determining factor. 8. Returns made in connection with this incentive will result in th participant being disqualified from participation. 9. If you are in arrears with any payment on the date on which the results are calculated, you will not be entered into the draw for the prize even if you had met the sales target. 10. The company's decision in respect of the awarding of the prizes is final & no correspondence shall be entered into. 11. The names of the winners will be communicated on Facebook, via email to the Area Sales Manager & an SMS to the winner(s). 12. Additional terms & conditions may be communicated to participants at any time during the course of the incentive. 13. The winners are responsible for ensuring that their contact details are updated on the company's system to receive the reward, failing which they will forfeit their reward. 14. If the winner's prize was not received, the winner has 90 days from winners being released to query, failing which they will forfeit their Reward. 15. Avon Justine reserves the right to amend a withdraw this incentive at any time. 16. The reward will be dispatched to the winner by the end of the month following the announcement, or as soon thereafter as reasonably possible

## THE LAST OF YOUR FAVOURITES FOR LESS!

OFFERS. NO FURTHER DISCOUNTS APPLY.

one per Representative.





1476916

Regular Price R249







**Love Attraction Earring Gift Set** 







**Jazmine Wardrober** Gold-toned earrings: 1.2 cm Silver-toned earrings: 1.4 cm Interchangeable pendants:

Bee: 1.1 cm x 1.2 cm Diamanté: 0.5 cm x 0.9 cm Heart: 0.8 cm x 1.1 cm Patterned disc: 0.8 cm x 1.2 cm Star: 0.9 cm x 1.1 cm Faux-pearl: 0.6 cm x 1.1 cm Regular Price R179

**R109** 

1391149

**R229** 

Regular Price R389



Diamond Handbag 1406774 Regular Price R629 **R429** 



**Diamond Purse** 1406775 Regular Price R299 **R249** 

## **BRAND YOUR BEAUTY BUSINESS**

EXCLUSIVELY WITH JETLINE!

Have you heard? Here's the first-ever opportunity for you to order your own Avon branding through Jetline. Jetline will handle the order, the payment & the delivery.

## TAKE YOUR BUSINESS TO A NEW LEVEL

& stand out with the latest Avon branding. Everything from personalised name badges to T-shirts & caps!

## ORDER FROM A LARGE VARIETY OF ITEMS

Branded items can include pens, notebooks, mugs, clothing, umbrellas, gazebos, pull-up banners & SO MUCH MORE!



To register & order your branding, go to https://bmp.jetline.co.za/Registration/index.php



Go to the website & register by filling in your personal details. Enter your Avon account number.

with your autogenerated username & password. account number & password

eturn to the Jetline

 $\sqrt{4}$  & conditions.

5 ORDER!

Jetline handles the order, the payment & the delivery of your branding\*

> \*Avon Justine is not the manufacturer or seller of the products or material & is not responsible for their quality or delivery.





Print on demand

SAMPLES ARE UNLIMITED HAND OUT SAMPLES TO CUSTOMERS
TO INCREASE YOUR SALES

> Each trial kit contains: Revitalising Micellan Water, Radiance Maximising Serum, Day Cream & Night Cream

Trial Kits not limited to one per Representative.



Anew Deversalist Trial Kit 1378001 Regular Price R399 R339



Anew Ultimate **Trial Kit** 1378002 Regular Price R409 R359



**Anew Platinum** 1389988 Regular Price R419 R379

#### **ANEW** SAMPLE **SACHETS**

Anew Brightening Dual Eye System 2.2 ml 1463265

Anew Even Texture & Tone Serum 2 ml 1377986

Anew Hydra Pro Vita-D Water Cream

2 ml 1421346 Anew Lifting Dual Eve System

Anew Platinum Day Liftina Cream SPF 25 2 ml **1377964** 

Platinum Night Replenishing Cream 2 ml 1377965

**NEW!** Anew Skin Reset Plumping Shots 2 ml 1496661

Anew Renewal Power Serum 1 ml **1441310** 

Anew Reversalist Day Perfectina Cream SPF 25 2 ml 1469192

2.2 ml **1462816** Δηρω Reversalist Night Revitalising Cream 2 ml 1377961

**NEW!** Anew Sensitive+ Dual Collagen

Cream 1.5 ml 1484910 Anew Ultimate Day Firmina SDE 25

2 ml 1377962 Anew Ultimate Night Restoring

2 ml 1377963 Anew Vitamin C Daily Defence Moisturiser SPF 50

2 ml 1482486 Anew Vitamin C Radiance Maximising Serum 2 ml 1377995

## ONLY **R10** EACH

Regular Price R20 each



## **ANEW TRIAL SIZES**



Anew Reversalist Day Perfecting Cream SPF 25 15 ml **1392292** 

Night Revitalising 15 ml 1392293

Regular Price R89 each R79 each



Anew Platinum Day Liftina Cream SPF 25 15 ml **1392289** Night Replenishing Cream

Avon Care Age

Hyaluronic Acid

Regular Price R10

and Vitamin E

2 ml 1487375

R750

Restore Face

Cream with

Regular Price R109 each

15 ml **1392290** R99 each

# MIL. .

Anew Ultimate Day Firming Cream 15 ml 1392282 Night Restoring Cream

15 ml 1392291

Anew Hydra Pro

Regular Price R99 each R89 each



Vita-D Water Cream 15 ml **1457345** 

Regular Price R109 **R**99



Oxypure Hydrate & Protect Day Cream SPF 20 2 ml **1400436** Regular Price **R10** 

## **NUTRA EFFECTS SAMPLES**



Nutra Effects Ageless Protecting Day Cream SPF 30 2 ml 1391099



Nutra Effects Matte Oil Control Day Cream SPF 20 2 ml **1358717** 



Nutra Effects Soothe Hydrating Day Cream SPF 20 2 ml 1358716



Regular Price R10 each

#### **ENCANTO** SAMPLES.



**Encanto Body Lotion Sachets** 

1Charming 1299520 2 Fascinatina 05704 **3** Inspiring **1409739** 

NLY **R7** EACH

Regular Price R15 each

#### BOOST YOUR BUSINESS & **SAVE** BY BUYING YOUR BROCHURES IN **PACKS**



## **JANUARY 2023 BROCHURES**

	Single	1424461	RI5.90	(RI5.90
	3	1424464	R42.00	(R14.00
	5	1425045	R52.00	(R10.40
	10	1425054	R82.00	(R8.20
4	15	1425060	R105.00	(R7.00
	25	1425069	R150.00	(R6.00
	50	1427504	R270.00	(R5.40
	100	1427520	R510.00	(R5.10)

## **FEBRUARY 2023 BROCHURES**

Single	1424462	R15.90	(R15.90)
3	1424465	R42.00	(R14.00)
5	1425046	R52.00	(R10.40)
10	1425055	R82.00	(R8.20)
15	1425061	R105.00	(R7.00)
25	1425070	R150.00	(R6.00)
50	1427505	R270.00	(R5.40)
100	1427521	R510.00	(R5.10)

## **BUSINESS BOUTIQUE**

Application/Order Fo	65048	R105	
Appointment Pack		870491	R15
Customer Order Slips x 5		26509	R5
Express Return Bag*		40043	R30
Global Recruitment Flyers x 50		870474	R27.50
Plastic Order Bags	Small x 50 Large x 50	80315 80314	R17 R31
Return Bag	Medium Large	860138 860136	R5 R5
Shopper Bag		1468207	R20
Single Order Form		870104	RO.25

#### \*Only for sale to Business Owners & Area Sales Managers

## **FOUNDATION SAMPLES**



Avon True Power Stay 24 Hour Liquid

Honey Beige 1300153

Medium Beige 1300150

Natural Beige 1300149

Sun Beige 1318201

Colour Flawless Liquid 1300156 Nude 1300151

1311961 Cream Natural**1311920** Natural Beige 1311948 Honey Beige Medium Beige 1311946 Caramel 1311919

Avon Serum Foundation Radiant Finish SDF 30 Amaretto 1311918 Spice 1311976 Warm Ivory 1407103 Walnut 1311978 Nude **1407108** lvory **1407105** Natural Beige 1407125

If you are not sure which Power Stay shades to start with, try sampling with our bestsellers: Caramel, Nude, Walnut & Natural Beige

Light Nude 1300157

1318198

## ONLY **R7** EACH

Sun Beige 1407139

1407137

1420125

Deep Tan 1407140

Soft Honey 1407138

Medium Beige 1407109

Warm Light Tan

Light Caramel

Honey Beige

SAMPLES

Natural

1318199

Honey

1319351

1445988

Caramel

Desert

Walnut

1300155

Reige

Liaht

Soft

Regular Price R10 each

Lipstick Sample

· SAFF. ON-THE-**GO STORAGE**  PROFESSIONAL **& NEAT PRODUCT DISPLAY** 

• HOLDS 30 **SAMPLES** 





#### **Demonstrator Case** Clear plastic box with lid & spaces to hold 30 lipstick samples. 8 cm x 4.5 cm x 6.5 cm 1424115 Regular Price R130 **R89**

## Samples not included

LADIES' FRAGRANCE 08669 Attraction for Her 1501657 Attraction Game for Her 1490403 Far Away

1409870 1424058 78495 1419476

**FAVOURITES** 

1501667 Little Black Dress 1491610 1400960 TTA Always 1491064 TTA Today

Far Away Aurora Far Away Beyond Far Away Glamour Far Away Infinity 45492 Far Away Rebel

Soft Musk Delice Velvet Berries

1491065 TTA Tomorrow 1400966 TTA This Love

## **FAVOURITES**

## **MEN'S FRAGRANCE**

68982 Aspire Man 1501658 Attraction Game for Him 1459550 Black Suede 1460093 Black Suede Essential 1377119 Black Suede Dark 1422596 Black Suede Hot 1405980 Full Speed Gamer 08104

Full Speed 1456120 Full Speed Max Turbo 1338761 Lucky Me for Him 1445470 Musk Air Seano Success 71208

1398287 1396209 33016

Segno Visionary Wild Country Freedom Wild Country

## SAMPLE VIALS 1 X 5-PACK FOR R1790 EACH

#### Regular Price R25 per 5-Pack

## **SPRAY SAMPLERS 1.5 ML**

1491580 TTA The Moment For Her 1491581 1491055

LIPSTICK SAMPLES

True

Matte

Legend

Wanted 1329375

rgettable 1328677

Statement 1328676

Perfection 1328679

Flawless 1328678

Worthy 1328680

Desire 1328681

Ultimate 1328682

\_egendary 1328683

Admire 1328685

Crave 1328684

True

1358210

Inspire 1358197

Adore 1358189

1358198

Wow 1358199

1358201

1358203

Va Va

Strut

1358212

1358204

1358202

Avon

Tinted

**FRAGRANCE** 

SAMPLE VIALS

Red Carnet

Leaend

Ultra

Matte

Posh

1385971

Ideal Lilac

1386602

Suede 1385975

Splendidly

Fuchsi

138601

Ruby Kiss 1385967

Hot Plur

Ravishina

1385963

1385966

1385050

Wistfu

1386598

1385962

Superb

1386599

1468612

ONLY **R6** EACH

Regular Price R9 each

**NEW FRAGRANCES** 

Imari Eclipse

Rare Onyx

Far Away Splendoria

**NEW!** TTA The Moment for He

**NEW!** Black Suede Secret

**NEW!** Full Speed Quantum

Each sample pack contains 5 vials

**NEW!** TTA The Moment for Him

LADIES' FRAGRANCE

MEN'S FRAGRANCE

1492318

1492321

1492319

1474774

1501660

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