

NEW IN APRIL

# SHOW MOM ALL YOUR LOVE WITH A **PEARLY POP OF COLOUR**

Create a next-level, pearlescent mani & pedi any way you like with our LIMITED EDITION Viva La Pink Collection!



Model wears She's Bold & She's Arty.

Limited edition

### TREND TIP

Use contrasting colours - like yellow & pink - for a bolder look



### SELLING TIP

These LIMITED EDITION colours are great as an extra gift for Mother's Day & will brighten her day & look! They also make great "thank you" gifts for friends & family.

Viva La Pink!  
Nail Enamel  
10 ml  
Regular Price R99 each

**R66<sup>75</sup>**  
EACH

# AVON

MAKE BEAUTY YOUR BUSINESS

# Let's TALK

MARCH 2023

Introducing

**NEW**

# LOV|U



**EXPERIENCE  
TRUE LOVE IN  
EVERY MOMENT**



## MARCH 2023 BROCHURE

FINALLY, EXTRA-HYDRATED LIPS WITH DRAMATIC MATTE COLOUR. INTRODUCING THE WORLD'S 1<sup>ST</sup> HYDRATING HYALURONIC CORE MATTE LIPSTICK.

Unless otherwise stated, all demo offers for Avon Rewards and/or Leadership Club are limited to the segment qualification as defined in the Avon Rewards booklet/Leadership Club flyer. These demo offers are available for purchase by Avon Rewards & Leadership Club members only. We regret that returned brochures will not be refunded. Offers valid from 1 to 31 March 2023. Pricing is valid within Southern Africa. All prices include S.A. VAT & may not be used for customs evaluation. Brochure offers are recommended retail prices. © 2023 Avon Justine (Pty) Ltd. 148A Kelvin Drive, Woodlands Ext. 4, Johannesburg 2080. Customer Care Line: 087 011 2866 www.avon.co.za Directors: M S G Mareletse, K W Hayes, L Ndoro, B M Nkosi



Sometimes the smallest things leave the biggest impression, just like our latest fragrance, LOV|U. Real romance happens every day with little gestures of love.

# EXPERIENCE TRUE LOVE IN EVERY MOMENT

## WHAT DOES THIS FRAGRANCE SMELL LIKE?

- TOP:** Raspberry nectar, pink pepper & aqua-flora
- BODY:** Rose essential & red orchid
- BASE:** Cashmere wood, love apple & whipped almond cream

## WHO WILL LOVE THIS?

This romantic fragrance will appeal to women between the ages of 16 & 34 who love floral scents & dream of true love. She believes real love is built every day through **little gestures**. She buys fragrance as a **reward** for herself or to **gift** a loved one; this fragrance also has a luxurious **body lotion** & together they will make the perfect gift to either give or receive.

## Introducing LOV|U Ladies' Fragrance by AVON

**NEW**

**R209**



RUB TO SMELL LOV|U

Feel the loving embrace of sweet **raspberry** nectar essence made more beautiful by **rose essential**, settling in warm **cashmere wood** & tender **love apple**.

- 1 Lov|U Eau de Parfum** 50 ml 1491839 Regular Price R330 **R209**
- 2 Lov|U Body Lotion** 150 ml Regular Price R52.50
- 3 Lov|U Eau de Parfum Sample Vial** 0.6 ml Regular Price R18

**ALL 3 FOR R253**  
ORDER OFFER ON CODE 860249



Exclusively for Leadership Club as well as Platinum & Platinum Elite Avon Rewards members

**Lov|U Eau de Parfum, Body Lotion & Single Sample Vial on Card, All 3 for R227<sup>70</sup>**  
ORDER ON CODE 860248

## YOUR CHECKLIST FOR SUCCESS

HELP HER FIND HER PERFECT SCENT  
VISIT PERFUME-FINDER.AVON.CO.ZA

**PERFUME FINDER**  
Use our Perfume Finder to discover a scent for your customers. Whether it's for a particular event or one to complement their lifestyles, you can find your customers the ideal Avon fragrance in our bespoke categories.



Lov|U Eau de Parfum 50 ml 1491839 Regular Price R330 **R209**

## BOOST YOUR SUCCESS WITH SAMPLES

**INCREASE YOUR SALES WITH SAMPLES**  
Sampling allows your customers to try the new fragrance, LOV|U, before buying the full-size product. By purchasing samples, you can increase your sales by up to 100%.

**DID YOU KNOW?** 7/10 consumers said they were likely to buy a product after sampling it.

**START INCLUDING SAMPLES IN YOUR MARCH ORDERS**  
Start including samples early so that when LOV|U launches in April, your customers are already in love with it!

Lov|U Eau de Parfum Sample Vial 0.6 ml 1519601 Regular Price R18 **3 FOR ONLY R15**





# BECOME A DIGITAL SELLER

Don't miss out on the opportunity to build your online presence & take your sales to the next level with My Avon Shop eStore!

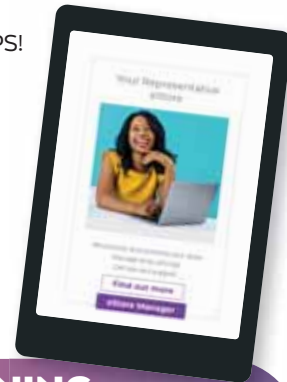
### WHAT IS MY AVON SHOP?

An online Avon shopping website tailor-made for your customers to shop from.

### HOW DO I OPEN MY AVON SHOP?

It's quick & easy to set up. Anyone can do it in 5 EASY STEPS!

- 1 Go to **avon.co.za**
- 2 Log in to your **Avon** account
- 3 Click on **Your Representative eStore** to set up your shop
- 4 Complete the steps to **personalise** your shop
- 5 Click on eStore Manager to **manage** your **Avon Shop**



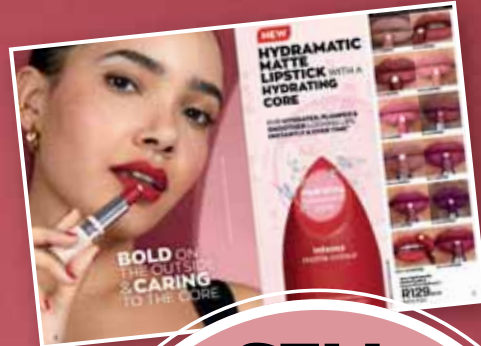
### BENEFITS OF OPENING AN AVON SHOP:

- Get cash in your bank account from accumulated eStore profits of R2 000 & more
- Grow your sales to move to a higher level of Avon Rewards to receive more discounts & free products
- Access new customers in your area that shop from our website
- Maximise your earnings by sharing your unique Avon Shop link on social media with your contacts & with existing physical & online customers
- Customers shop at their leisure, access exclusive online deals, & pay securely online
- Improved customer experience as Avon handles delivery directly to your customers nationwide
- Follow easy steps to open your online Avon Shop! Keep your Avon Shop open to keep earning!

**GET CASH IN YOUR BANK ACCOUNT FROM ACCUMULATED eSTORE PROFITS OF R2 000 & MORE!**



# EARN BIG WITH A WORLD-FIRST FROM AVON!



**SELL any x3**

**HYDRAMATIC LIPSTICK OFFERS (R129 EACH)**  
from the March brochure (pages 2-3)

& GET A **GLIMMERSTICK** OF YOUR CHOICE **FREE\***

\*Please indicate your choice of free shade on your order form.

- Bronze 1475354
  - Forest Green 1475361
  - Starry Night 1475357
  - Majestic Plum 1475356
  - Blackest Black 1475349
  - Cosmic Brown 1475352
- Glimmerstick Eyeliner**  
Regular Price R109 each

**SELL any x5**

**HYDRAMATIC LIPSTICK OFFERS (R129 EACH)**  
from the March brochure (pages 2-3)

& GET A **HYDRAMATIC SIREN RED LIPSTICK** **FREE**

Your free shade will automatically be included with your order.

**Avon Hydramatic Matte Lipstick**  
Regular Price R159 each

**KEEP YOUR FREE PRODUCTS AS A GIFT TO YOURSELF OR SELL THEM TO EARN EXTRA IN APRIL!**



SELL SELECTED OFFERS IN MARCH  
EARN STAR POINTS TO

# WIN

Open to all Representatives & Business Owners!

**EARN DOUBLE STAR POINTS WHEN YOU PLACE A QUALIFYING ORDER!**



Exclusively for Gold, Platinum & Platinum Elite Avon Rewards members

### COLLECT STAR POINTS TO WIN IN MARCH!

- 3 x Hydramatic Matte Lipstick offer (from the March Brochure pages 2-3) = **300 STAR POINTS**
- For every R1 000 invoiced order = **100 STAR POINTS**  
(Example: Place an order to the value of R3 000 & you will earn 300 Star Points)

### WHAT CAN YOU WIN IN MARCH?

**200-400 STAR POINTS** - Stand a chance to win 1 of 400 hampers containing: TTA The Moment for Her EDP 50 ml, TTA The Moment for Him Sampler 1.5 ml, Liquid Eye Duo (Peach Passion), 3 x Hydramatic Matte Lipsticks & an Avon-branded water bottle.



**500-600 STAR POINTS** - Stand a chance to win 1 of 200 hampers containing: TTA The Moment for Her EDP 50 ml, Liquid Eye Duo (Lilac Sparkle), Avon Sensitive+ Cream Cleanser & Dual Collagen Cream & 5 x Hydramatic Matte Lipsticks; plus samples & an Avon-branded water bottle.



**700+ STAR POINTS** - Stand a chance to win 1 of 100 Avon-branded wireless charger/bluetooth speaker combos & water bottles (1 of each)



**BONUS! PLATINUM ELITE REWARDS LEVEL ACHIEVERS** who earn 700+ points will automatically get an Avon-branded wireless charger/bluetooth speaker combo & water bottle.



# WIN THIS QUARTER

### BOOST YOUR STAR POINTS

- **Move up a level** in the Rewards Programme by end of the Quarter (e.g. Bronze to Silver) = **100 STAR POINTS**
- Place an invoiced order **every month from January to March** = **100 STAR POINTS**

COLLECT THE MOST STAR POINTS FROM JANUARY TO MARCH & YOU WILL **WIN R5 000 CASH!**  
THE NEXT TOP 50 WITH THE MOST STAR POINTS COLLECTED FROM JANUARY TO MARCH WILL **WIN R2 000 CREDIT BACK!**

PLEASE READ THIS IMPORTANT NOTE: 1. This incentive is open to Representatives & Business Owners. 2. You will be entered into the draw for the prizes if you meet the sales targets as set out on this page. 3. The incentive will run during 01 - 31 March 2023 only (both dates inclusive). 4. The quarterly incentive will run during 01 January - 31 March 2023 only (both dates inclusive). 5. The results will be calculated: on the 23rd of the following month after the closure of the incentive; if the 23rd falls on a weekend/public holiday, the results will be pulled on the first workday thereafter. 6. Prizes earned are not negotiable; nor may they be exchanged, for cash or any other product. The Company however reserves the right to substitute the Rewards for such other article(s) as may be comparable in quality & value. 7. In case of a tie the total invoiced sales will be the determining factor. 8. Returns made in connection with this incentive will result in the participant being disqualified from participation. 9. If you are in arrears with any payment on the date on which the results are calculated, you will not be entered into the draw for the prize, even if you had met the sales target. 10. The company's decision in respect of the awarding of the prizes is final & no correspondence shall be entered into. 11. The names of the winners will be communicated on Facebook, via email to the Area Sales Manager & an SMS to the winner(s). 12. Additional terms & conditions may be communicated to participants at any time during the course of the incentive. 13. The winners are responsible for ensuring that their contact details are updated on the company's system to receive the reward, failing which they will forfeit their reward. 14. If the winner's prize was not received, the winner has 90 days from winners being released to query, failing which they will forfeit their Reward. 15. Avon Justine reserves the right to amend or withdraw this incentive at any time. 16. The reward will be dispatched to the winner by the end of the month following the announcement, or as soon thereafter as reasonably possible.



# SHOW MOM ALL YOUR LOVE WITH MAGNIFICENT GIFTS

Express your love & appreciation for Mom with affordable, luxury fragrances from Avon

COMES IN A GIFT BOX

## GIVE MOM A CAPTIVATING SCENT

Enhance her femininity & sensual allure with Imari Corset



FLORAL



FRUITY

A sensual scent with rich **cocoa butter**, velvet **sandalwood** & enticing notes of **leather**.

### SELLING TIP

These convenient gift sets come in a beautiful box & are ready to gift right away.

#### Imari Corset Gift Set

Limited edition

Contains:

- 50 ml Eau de Toilette
- 50 ml Roll-On Anti-Perspirant Deodorant
- 150 ml Body Lotion

1458526

Regular Price R380

**R185**

### SELLING TIP

Increase your earning potential through trials by driving female bundling & gifting ahead of Mother's Day. Get customers to try our most loved fragrances & purchase ahead of Mother's Day to avoid the rush & disappointment.

COMES IN A GIFT BOX

## GIVE MOM A FEMININE SCENT

Delight her senses with fragrances as carefree & feminine as her



FRUITY



SWEET

Luscious **berries, cherries** & **nutty** nuances.

### SELLING TIP

This scent makes the perfect gift for ladies who prefer a more fruity scent that's not too overpowering.

#### Soft Musk Velvet Berries Gift Set

Limited edition

Contains:

- 50 ml Eau de Toilette
- 50 ml Roll-On Anti-Perspirant Deodorant

1472358

Regular Price R229

**R149**

\*Based on an anti-perspirant efficacy test. \*\*Based on a clinical moisturisation study.

# GIVE MOM A ROMANTIC SCENT

Make the most of fragrance gifting with our romantic TTA collection. This EDP fragrance range was designed to celebrate love in all its forms & phases.



### Open your heart

Neroli, golden citrus & sandalwood.

### Fall in love

Neroli, African violet, amber & raspberries.

### Together forever

Neroli, bergamot, rose & sandalwood.

### THEY WILL LOVETTA

TTA fragrances are ideal gifts for romantics who love to experience & celebrate special moments with their loved ones throughout the year. All the TTA fragrances are EDPs, which makes them more concentrated & longer-lasting than an EDT.

### SELLING TIP

Take advantage of year-round gifting opportunities by recommending fragrances for any special occasions your customers may have, like Mother's Day, a birthday or an anniversary.

## EDP + MATCHING BODY LOTION BOTH FOR R269

ORDER OFFER ON CODE 860251

1 TTA Today  
Eau de Parfum  
50 ml  
Regular Price R450

2 TTA Today  
Body Lotion  
150 ml  
Regular Price R52.90

ORDER OFFER ON CODE 860252

1 TTA Tomorrow  
Eau de Parfum  
50 ml  
Regular Price R450

2 TTA Tomorrow  
Body Lotion  
150 ml  
Regular Price R52.90

ORDER OFFER ON CODE 860250

1 TTA Always  
Eau de Parfum  
50 ml  
Regular Price R450

2 TTA Always  
Body Lotion  
150 ml  
Regular Price R52.90



# GIVE MOM ME-TIME SPOILS

Treat mind, body & soul to a me-time moment of calm with the complete 4-step collection

- 1. EXFOLIATOR** Gently buffs away dead skin cells & impurities for smooth, healthy-looking skin. Use 3 times per week.
- 2. MASK** Absorbs surface oil, firms & tones for a glowing complexion. Use 1-2 times per week
- 3. BODY WASH** Hydrating & revitalising formula gives an invigorating & refreshing cleanse. Use daily.
- 4. BODY BUTTER** Ultra-rich formula with added shea butter for instant & lasting 24-hour moisture\*. Use daily.



**ANY 2 FOR R111<sup>75</sup>**  
Please indicate your choice of products on your order form.

- |   |  |
|---|--|
| <b>1 Planet Spa The Tranquility Ritual Facial Scrub</b><br>75 ml <b>1489238</b><br>Regular Price R109 | <b>2 Planet Spa The Tranquility Ritual Face Mask</b><br>75 ml <b>1489239</b><br>Regular Price R109 |
|---|--|



Planet Spa collects ingredients & beauty secrets from around the world to help delight your senses, rebalance your mind, replenish your skin &, most of all, enhance your well-being.

**SELLING TIP**

Planet Spa is a highly giftable, global bestselling spa brand with luxurious, premium products at an affordable price.



**BOTH FOR R126<sup>75</sup>**  
ORDER OFFER ON CODE 860253

- |   |  |
|---|--|
| <b>3 Planet Spa The Tranquility Ritual Body Wash</b><br>200 ml<br>Regular Price R69 | <b>4 Planet Spa The Tranquility Ritual Body Butter</b><br>200 ml<br>Regular Price R129 |
|---|--|

\*Based on a consumer study.

RUB TO SMELL SWEET ROSE

Tealight candle not included.

## SWEET ROSE HOME SCENTS

Uplift any room with the delightful scent of Sweet Rose.

**TOP TIP**

Make the most of your home scents by placing it in a well-ventilated area, such as a hallway, allowing the fragrance to travel throughout the space.

6 melting wax squares per pack. Burn 2-3 wax melts = 8 hours. For use with ceramic burner.

- 1 Ceramic Oil Burner** Square ceramic burner suitable for use with fragrance oils & wax melts. 8 cm x 9.5 cm x 12 cm  
Regular Price R229
- 2 Sweet Rose Wax Melts** 6 pieces  
Regular Price R99

**BOTH FOR R99**  
ORDER OFFER ON CODE 860258

# GIVE MOM GLAMOROUS GIFTS

**RICH BODY LOTION**  
A silk-textured formula infused with shea butter that envelops skin in up to 48 hours\* of heavenly scented hydration.



silky textures absorb easily



up to 48-hour moisturisation\*



with luxurious perfume oils



A sophisticated fragrance of **Jasmine Imperial®** to awaken her confidence.

**PERFUMED BODY SPRAY**  
Layer up your glamorous fragrance with the body spray for a scent that lasts throughout the day.

**SELLING TIP**

As our MOST LUXURIOUS body care range, Encanto is great value for money & will never disappoint. It's premium looking & scented with fine fragrance, yet affordable.

- |  |  |
|--|--|
| <b>1 Encanto Glamorous Body Lotion</b><br>250 ml<br>Regular Price R129 | <b>2 Encanto Glamorous Body Spray</b><br>100 ml<br>Regular Price R99 |
|--|--|



**BOTH FOR R141<sup>75</sup>**  
ORDER OFFER ON CODE 860254

\*Only applies to Body Lotion. Based on a clinical study after multiple applications.

LOVE. pass it on with AVON care

## GIVE MOM SOFT, RADIANT SKIN

Give Mom some me-time treats with our softening Rosewater & Shea Butter Mother's Day collection

\*\*Only applies to body lotion and hand cream. Based on clinical and consumer studies.



24-HOUR MOISTURE\*\*

FOR ALL SKIN TYPES

Infused with the glowing power of ROSEWATER & SHEA BUTTER for full-body radiance



Body Lotion

Hand Cream



Lip Balm



**SELLING TIP**

This collection was especially designed with Mom in mind & will make her feel special every day.

**ALL 3 FOR R81<sup>75</sup>**  
ORDER OFFER ON CODE 860255

- |  |   |  |
|--|---|--|
| <b>1 Softening Rosewater &amp; Shea Butter Hand Cream</b><br>75 ml<br>Regular Price R33.50 | <b>2 Softening Rosewater &amp; Shea Butter Body Lotion</b><br>400 ml<br>Regular Price R67 | <b>3 Skin Recovery Lip Balm</b><br>4.5 g<br>Regular Price R31.50 |
|--|---|--|





# UPLIFT MOM'S SENSES



Juice Burst

1

Clementine & Ginger



Raspberry Delight

2

Raspberry & Cassis



Water Mint

3

Water Mint & Cucumber

**NEW**



**NEW & IMPROVED RECYCLABLE PACKAGING.** NOW 180 TONNES LESS PLASTIC WASTE\*



ENRICHED WITH NATURAL EXTRACTS & VITAMIN COMPLEX

**1 Avon Senses Juice Burst Bubble Bath**  
1000 ml **1468714**  
Regular Price R87

**2 Avon Senses Raspberry Delight Bubble Bath**  
1000 ml **1463823**  
Regular Price R87

**3 Avon Senses Water Mint Bubble Bath**  
1000 ml **1502051**  
Regular Price R87

**1 FOR R62**  
**ANY 2 FOR R115**

Please indicate your choice of products on your order form.

\*Across the range. Based on total plastic packaging used in existing Senses range vs new Senses range, excluding Body Mists & pump bottles (250 ml & 720 ml).

TAKE A BREAK WITH BODY WASHES

## CHOOSE YOUR ESCAPE WITH GELS & CREAMS



Pure Marine

1

Exotic Bamboo Leaves & Musk



Delicate Moment

2

Soothing Apple & Muguet



Water Mint

3

Uplifting Water Mint & Cucumber

**NEW**

**SELLING TIP**

Me-time is essential to your well-being, & our aromatic bubble baths & shower gels will help you to unwind. The beautiful packaging also makes them very giftable.

**1 Avon Senses Pure Marine Shower Gel**  
250 ml **1458825**  
Regular Price R39

**2 Avon Senses Delicate Moment Shower Cream**  
250 ml **1463553**  
Regular Price R39

**3 Avon Senses Water Mint Shower Gel**  
250 ml **1501354**  
Regular Price R46.90

**ONLY R28 EACH**

# GET A LONGER-LASTING\* 'JUST WASHED' EFFECT

& reduce excess oil by 30%\* without drying scalp



**DAY 1:** Freshly washed using Deeply Purifying regime



**DAY 3:** Still looks "just washed" without washing again or using dry shampoo!

\*With continued use 3-4 times a week over at least 1 month, when using the treatment alone or the full range. Based on a clinical study.



1

2

3

ENRICHED WITH A BLEND OF SALICYLIC ACID & KAOLIN CLAY

**ALL 3 FOR R135**

ORDER OFFER ON CODE 860256

ADVANCE TECHNIQUES BY AVON

YOUR HAIRCARE TREATMENT EXPERT

For Oily Hair & Scalp

For best results, try the full regime

**TREATMENT:** Start by exfoliating the scalp to remove dead skin cells & reduce impurities & excess oils without drying hair & scalp, while bringing a longer-lasting, fresh effect

**1 Deeply Purifying Treatment Scrub**  
200 ml **1502290**  
Regular Price R129

**SHAMPOO:** Cleanse & purify

**2 Deeply Purifying Shampoo**  
400 ml **1499371**  
Regular Price R75

**CONDITIONER:** Hydrate & soften

**3 Deeply Purifying Conditioner**  
250 ml **1499372**  
Regular Price R60

## GIVE MOM HOME LUXURIES

AVON Senses ESSENCE

Upgrade your bathroom or kitchen with our apothecary-inspired, luxuriously scented LAVENDER & GINGER cleansing collection.

**HAND WASH**

Luxurious lather leaves hands feeling refreshed & hydrated\*\*

**1 Lavender & Ginger Hand Wash**  
250 ml  
Regular Price R79

**HAND LOTION**

Ultra-rich formula leaves hands moisturised for up to 24 hours\*\*

**2 Lavender & Ginger Hand Lotion**  
250 ml  
Regular Price R79

**ROOM SPRAY**

Feather-light spray helps mist away unwanted odours

**3 Lavender & Ginger Room Spray**  
100 ml  
Regular Price R69

**SELLING TIP**

Increase your earnings with this stylish & luxurious cleansing collection that will uplift any space. Approach clients who like to be on trend & who prefer more natural, eco-friendly products.



1

2

3

ENRICHED WITH NATURAL GINSENG & SANDALWOOD EXTRACTS  
MADE FROM 98% RECYCLED PLASTIC\*

**ALL 3 FOR R139**

ORDER OFFER ON CODE 860257

\*Bottle only. Remove pump before recycling. \*\*After multiple applications, based on a consumer study with 12 participants.



# MAKE YOUR OWN LUCK

Build your business with this luxurious fragrance, great for celebrating his lucky moments



Fresh **mandarin** & cool **spices** blended with rich **musk** & intoxicating **woods**.



### SELLING TIP

LUCK for Him is one of Avon's most sophisticated luxury scents that will offer you more earnings. It's the perfect gift for the man who appreciates the more lavish things in life.

Luck for Him  
Eau de Toilette  
75 ml 1490322  
Regular Price R380

**R229**

# GIVE MOM CLASSIC ELEGANCE

Elevate Mom's elegance with this unique watch this Mother's Day



- Exquisite faux-tortoiseshell detailing
- Sophisticated burgundy strap & face
- Unique rectangular face

**Kimberley Watch**  
Gold-toned watch with faux-tortoiseshell bezel detailing & a burgundy strap.  
Watch length: 23.2 cm  
Face: 3.6 cm x 2.4 cm  
**1512954**  
Regular Price R369

**R224**

LIMITED EDITION

### SELLING TIP

Make Mom's gift even more special by pairing this watch with gold-toned earrings & a necklace. She deserves it!



# MYSTERY PACKS

SAVE MORE & SELL MORE THIS MONTH WITH OUR MULTI-OFFER MYSTERY PACKS, EACH VALUED AT OVER R600!

**MAKE THE MOST OF YOUR MYSTERY PACK:** • Spoil yourself & family • Sell the pieces to earn extra income • Enjoy great value & incredible savings • Give them to loyal customers as a reward for their support



**JEWELLERY MYSTERY PACK**

**BEAUTY MYSTERY PACK**

**R219**

Avon Jewellery  
Mystery Pack  
1327745

VALUED AT OVER  
**R600**

**R249**

Avon Beauty  
Mystery Pack  
77830

VALUED AT OVER  
**R800**

\*Based on Regular Prices. Gift box not included. Contents may differ from images shown.

TERMS & CONDITIONS: • Valid from 1 to 31 March 2023 • The Mystery Pack Offer is exclusive to Representatives only • Each Representative is permitted to order as many Mystery Packs as they wish • No returns accepted of Mystery Pack • Contents of the Mystery Pack may not be exchanged for other products • Mystery Pack orders are subject to stock availability • Contents may vary from one Mystery Pack to another • No discount can be earned on the Mystery Pack • The value of each product in the Mystery Pack is based on its Regular Price. **Not for sale in the following markets: Botswana, Eswatini & Lesotho. No discount applies.**



# FEE CHANGES

The following changes will come into effect as of 1 April 2023

- The administration fee will change to **R28.50**  
There will be no administration fee on any orders above **R2 500**
- New Representative registration fee will change to **R105**
- The minimum Order Value (MOV) will change to **R625**  
Orders of under **R625** will not be processed & will be held for 21 days to be merged with a subsequent order provided it is within the available credit limit. After 21 days it will automatically be deleted from the system
- The Avon Rewards level achieved in the previous quarter determines the fixed discount percentage the Representatives & Business Owners will earn on all discountable sales\* in the following quarter
- Representatives & Business Owners re-qualify for their fixed discount percentage every quarter based on their cumulative sales in the previous quarter
- New Representatives & Business Owners receive a 20% fixed discount on all discountable sales\* in their first four months until they are eligible to join Avon Rewards

\*Discount on all products, excluding brochures, purchases from Let's Talk, plastic bags, samples & other training aids.

## DISCOUNT STRUCTURE

LEVEL ACHIEVED IN PREVIOUS QUARTER	FIXED DISCOUNT IN NEXT QUARTER
Bronze	15%
Silver	18%
Gold	22%
Platinum	25%
VIP	32%

## BOOST YOUR BUSINESS & SAVE BY BUYING YOUR BROCHURES IN PACKS



### MARCH 2023 BROCHURES

Single	1424463	R15.90	(R15.90)
3	1424466	R42.00	(R14.00)
5	1425047	R52.00	(R10.40)
10	1425056	R82.00	(R8.20)
15	1425062	R105.00	(R7.00)
25	1425071	R150.00	(R6.00)
50	1427506	R270.00	(R5.40)
100	1427522	R510.00	(R5.10)



### APRIL 2023 BROCHURES

Single	1426310	R15.90	(R15.90)
3	1427382	R42.00	(R14.00)
5	1427384	R52.00	(R10.40)
10	1433145	R82.00	(R8.20)
15	1433147	R105.00	(R7.00)
25	1434591	R150.00	(R6.00)
50	1427507	R270.00	(R5.40)
100	1427523	R510.00	(R5.10)

## BUSINESS BOUTIQUE

Application/Order Form Pack	65048	R105
Appointment Pack	870491	R15
Customer Order Slips x 5	26509	R5
Express Return Bag*	40043	R30
Global Recruitment Flyers x 50	870474	R275.00
Plastic Order Bags		
Small x 50	80315	R17
Large x 50	80314	R31
Return Bag		
Medium	860138	R5
Large	860136	R5
Shopper Bag	1468207	R20
Single Order Form	870104	R0.25

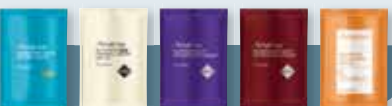
\*Only for sale to Business Owners & Area Sales Managers.

## SAMPLE & TRIAL

### ANEW SAMPLE SACHETS

- |  |  |  |
|--|--|--|
| Anew Brightening Dual Eye System 2.2 ml <b>1463265</b> | Anew Vitamin C Radiance Maximising Serum 2 ml <b>1377995</b>     | Anew Platinum Night Replenishing Cream 2 ml <b>1377965</b> |
| Anew Lifting Dual Eye System 2.2 ml <b>1462816</b>     | Anew Reversalist Day Perfecting Cream SPF 25 2 ml <b>1469192</b> | Anew Ultimate Day Firming Cream SPF 25 2 ml <b>1377962</b> |
| Anew Hydra Pro Vita-D Water Cream 2 ml <b>1421346</b>  | Anew Reversalist Night Revitalising Cream 2 ml <b>1377961</b>    | Anew Ultimate Night Restoring Cream 2 ml <b>1377963</b>    |
| Anew Even Texture & Tone Serum 2 ml <b>1377986</b>     | Anew Platinum Day Lifting Cream SPF 25 2 ml <b>1377964</b>       |  |

**R20 EACH**



### ANEW TRIAL SIZES & KITS

- |   |   |
|---|---|
| Anew Reversalist Day Perfecting Cream SPF 25 15 ml <b>1392292</b> | Anew Platinum Day Lifting Cream SPF 25 15 ml <b>1392289</b> |
| Night Revitalising Cream 15 ml <b>1392293</b>                     | Night Replenishing Cream 15 ml <b>1392290</b>               |
| Regular Price R89 each <b>R79 each</b>                            | Regular Price R109 each <b>R99 each</b>                     |
| <b>Anew Reversalist Trial Kit 1378001 R399</b>                    | <b>Anew Platinum Trial Kit 1389988 R419</b>                 |

Each trial kit contains: Revitalising Micellar Water, Radiance Maximising Serum, Day Cream & Night Cream  
Trial Kits not limited to one per Representative.

## ENCANTO BODY LOTION SACHETS



- 10 ml  
 1 Inspiring **1409739**  
 2 Charming **1299520**  
 3 Fascinating **05704**

**R15 EACH**

## NUTRA EFFECTS SACHETS



- Nutra Effects Ageless Protecting Day Cream SPF 30 2 ml **1391099**
- Nutra Effects Matte Oil Control Day Cream SPF 20 2 ml **1358717**
- Nutra Effects Soothe Hydrating Day Cream SPF 20 2 ml **1358716**

**R10 EACH**



Avon Care Age Restore Face Cream with Hyaluronic Acid & Vitamin E 2 ml **1487375 R10**



Oxypure Hydrate & Protect Day Cream SPF 20 2 ml **1400436 R20**

## FOUNDATION SAMPLES

<b>End of range</b>	<b>Avon Serum Foundation Radiant Finish SPF 30</b> 1 ml	Warm Ivory 1300156 Nude 1300151 Light Nude 1300157 Creamy Natural 1318198 Honey Beige 1300153 Medium Beige 1300150 Natural Beige 1300149	Sun Beige 1318201 Natural Tan 1318199 Soft Honey 1319351 Light Caramel 1445988 Caramel 1300158 Desert Beige 1318196 Walnut 1300155	<b>Avon True Power Stay 24 Hour Liquid Foundation</b> 1 ml	Nude 1311961 Creamy Natural 1311920 Natural Beige 1311948 Honey Beige 1311922 Medium Beige 1311946	<b>Avon True Colour Flawless Liquid Foundation</b> 1 ml	Caramel 1311919 Amaretto 1311918 Spice 1311976 Walnut 1311978 Nutmeg 1311966
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Regular Price R10 each

**ONLY R7 EACH**

**ONLY R10 EACH**

If you are not sure which Power Stay shades to start with, try sampling with our bestsellers: Caramel, Nude, Walnut & Natural Beige

## LIPSTICK SAMPLES

<b>Avon Ultra Matte Lipstick</b>	Posh Petal 1385971 Ideal Lilac 1386602 Nude Suede 1385975 Splendid Fuchsia 1386011	Ruby Kiss 1385967 Hot Plum 1385963 Ravishing Rose 1385966 Red Supreme 1385959	Wistful Wine 1386598 Berry Blast 1385962 Divine Twig 1385972 Superb Wine 1386599	Majestic Purple 1473644 Plum Kiss 1487596 Boom Boom Rouge 1487595 Continuous Cocoa 1487597
<b>Avon Ultra Creamy Lipstick</b>	Blush Nude 1467858 Carnation 1467788 Lava Love 1467798 Country Rose 1467794	Frozen Rose 1467787 Hot Pink 1467792 Dream Fuchsia 1467791 Red 2000 1467784	Berry Berry Nice 1467797 Buttered Rum 1467786 Wine With Everything 1467859 Oxford Wine 1467861	<b>+ NEW SHADE</b> Cappuccino 1473645

Regular Price R9 each

**1 FOR R6 | ANY 5 FOR R22**

Please indicate your choice of shades on your order form.

<b>End of range</b>	<b>Avon True Crème Legend Lipstick</b>	Adore 1358189 Va Va Voom 1358203 Red Carpet 1358204	Unforgettable 1328677 Perfection 1328679 Flawless 1328678 Worthy 1328680	<b>End of range</b>	<b>Avon True Matte Legend Lipstick</b>	Desire 1328681 Legendary 1328683 Admire 1328685
<b>Avon Tinted Lip Balm</b>	Clear 1468607 Nude 1468610 Pink 1468609	Red 1468612 Papaya 1468611 Plum 1468613	<b>ONLY R6 EACH</b>			
Regular Price R9 each						

## FRAGRANCE SAMPLE VIALS



## NEW FRAGRANCES LADIES' FRAGRANCE

- 1501657 Attraction Game for Her  
 1492318 Imari Eclipse  
 1492321 Far Away Splendoria  
 1492319 Rare Onyx  
 1474774 **NEW!** TTA The Moment for Her

## MEN'S FRAGRANCE

- 1501658 Attraction Game for Him  
 1501660 Black Suede Secret  
 1501664 **NEW!** Full Speed Quantum  
 1474775 **NEW!** TTA The Moment for Him

## FAVOURITES LADIES' FRAGRANCE

- 46693 Aspire Impress  
 08669 Attraction for Her  
 Far Away  
 1424058 Far Away Beyond  
 78495 Far Away Glamour  
 1419476 Far Away Infinity  
 45492 Far Away Rebel  
 1409870 Far Away Aurora  
 1501667 Little Black Dress  
 1491610 Soft Musk Delice Velvet Berries  
 1491064 TTA Today  
 1491065 TTA Tomorrow  
 1400960 TTA Always  
 1400966 TTA This Love

## FAVOURITES MEN'S FRAGRANCE

- 68982 Aspire Man  
 1459550 Black Suede  
 1377119 Black Suede Dark  
 1422596 Black Suede Hot  
 1460093 Black Suede Essential  
 08104 Full Speed  
 1405980 Full Speed Gamer  
 1456120 Full Speed Max Turbo  
 1338761 Lucky Me for Him  
 1445470 Musk Air  
 71208 Segno Success  
 1398287 Segno Visionary  
 1488013 Wild Country  
 1396209 Wild Country Freedom  
 1444578 Wild Country Spirit

**SAMPLE VIALS 1 X 5-PACK FOR R17<sup>90</sup> EACH**

Each sample pack contains 5 vials | Regular Price R25 per 5-Pack

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## FRAGRANCE SPRAY SAMPLERS 1.5 ML

- 1464839 Attraction Game for Her  
 1482381 **NEW!** Little Black Dress Lace  
 1491580 TTA The Moment for Her  
 1491581 TTA The Moment for Him  
 1401006 TTA Tomorrow  
 1491055 TTA Today  
 1400973 TTA This Love

## THERMOFORM SAMPLERS 0.5 ML

- 1454881 Attraction Game for Her  
 1454882 Attraction Game for Him  
 1460971 Far Away Aurora  
 1438598 Far Away Beyond  
 1480446 Far Away Splendoria

## SAMPLERS ANY 2 FOR R30

Regular Price R25 each | Please indicate your choice of products on your order form.

## SAMPLE VIAL 0.6 ML

- 1487940 Musk+ Mineralis  
 Regular Price R15 **ONLY R8**

\*Avon Jetline is not the manufacturer or seller of the products or material and is not responsible for their quality or delivery.