

AVON

LET'S TALK

AVON.CO.ZA | JULY 2023

Far Away

BEYOND
THE MOON

NEW



CAPTURE THE MYSTERY
OF THE MOON

LOOK INSIDE TO FIND OUT MORE ON WHAT'S NEW,
COMPETITIONS, SELLING TIPS & TRAINING TOOLS...



ORDER IN 4 EASY STEPS

1

Shop by swiping the pages from right to left. Add to basket by clicking the basket next to desired item(s). Input desired quantities & click



ADD TO BASKET

2

Once you've finished shopping, click on the basket icon in the top right corner of your screen



3

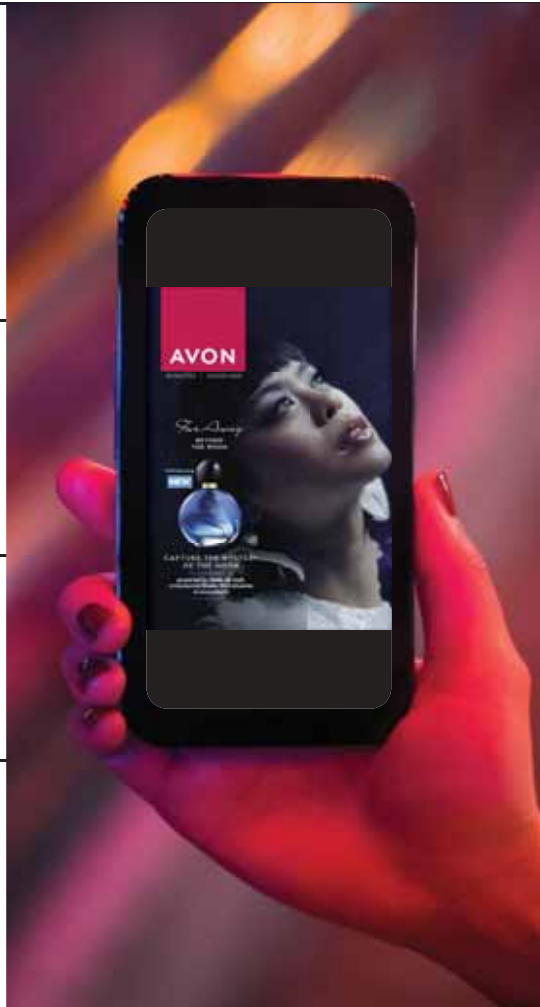
Click **SAVE ORDER** then

COMPLETE & SUBMIT NOW

4

You'll be taken to your Rep site where you can complete your order by clicking on the order number under

SAVED ORDERS



Don't forget you're limited to 1 full-size demo product, but you can still purchase unlimited samples, trial sizes & sales tools! Remember, demo products are not for resale.



Dear Representative,

Hello, Quarter 3! It's the **halfway point of the year** & we persevered & grew to achieve new milestones like the launch of **Avon Premium Points**, an irresistible & rewarding add-on to our Avon Rewards. I'm thrilled about the remarkable heights you reached in the past two quarters, but I believe you can go above & beyond in Avon Rewards by earning Avon

Premium Points, which you can **spend on yourself**.

To achieve this, I strongly encourage you to join our weekly **Friday Facebook training events** at 12h00 & **virtual Magnify events** held during the first week of each month. These events will offer you a lot of useful information that will help you prepare for the second half of the year.

Furthermore, you have access to a variety of business tools that are constantly being updated so that you can remain competitive while **growing your business efficiently**. Use all these opportunities to increase your chances of gaining new customers more frequently & become more successful.

We are impressed & inspired by your numerous posts on social media to show the world that you are proud to be associated with Avon. **We are where we are because of you.**

Best wishes for Quarter 3.

A handwritten signature in black ink that reads "mikey".

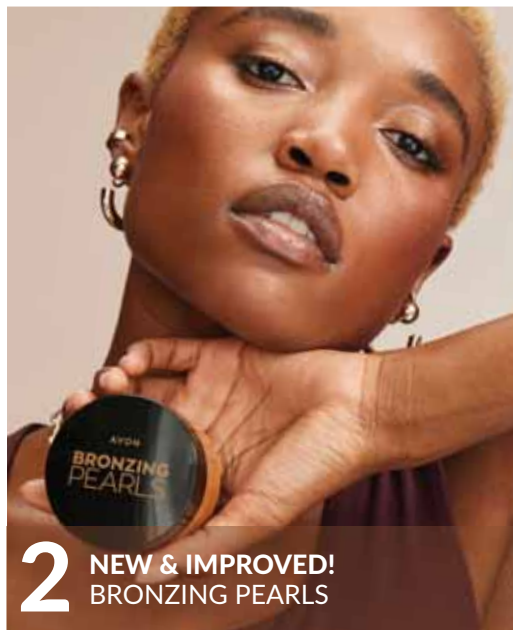
Mikey Bicknell
Sales Director,
Avon Justine South Africa

JULY HOT PICKS!

Looking for an **easy sales boost**? Make the most of the **HOTTEST** products launching in this *Let's Talk*.



1 NEW! FAR AWAY
BEYOND THE MOON



2 NEW & IMPROVED!
BRONZING PEARLS



3 NEW! AVON CARE DERMA
RENEWING TISSUE OIL



4 NEW! CLEARSKIN PURIFYING
CHARCOAL JELLY CLEANSER

NEW

Far Away

**BEYOND
THE MOON**

PARFUM

Introducing a powerful **parfum** that captures the mesmerising effects of the moon with the rare, night-blooming **Belle de Nuit** flower.



**PARFUM = HIGHER
CONCENTRATION,
LONGER LASTING**



EAU DE COLOGNE



EAU DE TOILETTE



EAU DE PARFUM



PARFUM

CAPTURE THE MYSTERY OF THE MOON

A lasting **parfum** with sustainably sourced **Belle de Nuit**, a hypnotic flower that blooms at night, fresh & sweet notes of **wild cherry** blended with rich **sandalwood** & our exclusive upcycled **Madagascan vanilla**.



PLUS! Get a **FREE*** Fragrance Tester Strip Booklet (100 tear-off strips) when you buy All 4 For R315



ORIENTAL



FLORAL



ALL 4 FOR R315

ORDER OFFER ON CODE 860246

1 Far Away Beyond the Moon Body Lotion
125 ml
Regular Price R58

2 Far Away Beyond the Moon Parfum
50 ml 1518115
Regular Price R370
Brochure Offer R319

3 Far Away Beyond the Moon Purse Spray
10 ml
Regular Price R109

4 Far Away Beyond the Moon Sample Vial with Card
0.6 ml
Regular Price R15

Brochure Offer: All 3 for R399 (Excludes sample)

R239²⁵

*Your free product will automatically be included with your order.



AAAA

LEADERSHIP CLUB & AVON REWARDS MEMBERS **EXCLUSIVE OFFER**

Leadership Club & Avon Rewards Members
Congratulations! You qualify
for an exclusive deal on the
Far Away Beyond the Moon bundle

TAP HERE
TO FIND OUT MORE ABOUT AVON REWARDS



PLUS! Get a **FREE***
Fragrance Tester
Strip Booklet
(100 tear-off strips)
when you buy
All 4 For R283⁵⁰



ALL 4 FOR **R283⁵⁰**

ORDER OFFER ON CODE 860244

*Your free product will automatically be included with your order.

Exclusively for Leadership Club as well as Silver, Gold, Platinum & Platinum Elite Avon Rewards members.

SAMPLES = SALES

Spread the word with samples to bring in more customers & earnings

Did you know 7/10 customers said they were likely to buy a product after sampling it first? Drop a sample of this new fragrance into customers' orders. Once they've tried it, they're sure to buy a full-size.

SAMPLES ARE NOT LIMITED TO ONE PER REPRESENTATIVE

9/10
WHO TRIED THE
SCENT, LOVED IT*

*Based on a customer blind sniff test.

Far Away
Beyond the Moon Sample Vial
with Card 0.6 ml 1520462

1 FOR R7
6 FOR R30

Get a FREE FAR AWAY BEYOND THE MOON fragrance sample vial with every R189 spent across pages 22-25 in the July brochure.



AVON
THE WORLD'S
Nº1
FRAGRANCE
BRAND**

MAKE FAR AWAY BEYOND THE MOON YOUR BIGGEST FRAGRANCE LAUNCH EVER!

STEP 1

INVEST IN FAR AWAY
BEYOND THE MOON SAMPLES,
1 FOR R7 | 6 FOR R30



STEP 2

LET 10 CUSTOMERS TRY
NEW FAR AWAY BEYOND
THE MOON PARFUM



STEP 3

EVIDENCE SHOWS
THAT **1 IN 10**
CUSTOMERS
WILL PURCHASE
THE NEW
FAR AWAY
BEYOND
THE MOON
PARFUM
AFTER
SAMPLING IT



STEP 4

EARN UP TO **R99*** PER SALE!
IF **7 CUSTOMERS** ORDER A FAR
AWAY BEYOND THE MOON
PARFUM ALL 3 FOR R399,
YOU CAN EARN UP TO **R698!**



*Earnings based on 25% discount (Gold Status). **Avon sells the most fragrances in the world. As measured by volume or units sold in 2021.

#FARAWAYBEYONDTHEMOON

AVON
THE WORLD'S

N°1

FRAGRANCE
BRAND*

AS SEEN ON SCREEN

Watch out for the television advert launching 1 August!
Create a buzz with your customers...
Follow the hashtag #FarAwayBeyondtheMoon & get sharing!



68%

OF LUXURY USERS
WOULD SWITCH
TO THIS
FRAGRANCE**

**HEAR WHY
EVERYONE
LOVES IT**



#FARAWAYBEYONDTHEMOON

*As measured by volume or units sold in 2021 (Source: GlobalData). **Consumer blind sniff test with 120 participants in Poland, 2022.

CREATE A FAR AWAY BEYOND THE MOON BUZZ

Use these specially created sales tools to help build your customer base & maximise your sales

DISCOUNTED BROCHURES



Share the August brochure with your local customers. **Save by buying brochures in packs!**
See page 48

SOCIAL MEDIA



Promote Far Away Beyond the Moon to your customers via social media to get them excited about the new fragrance

DIGITAL BROCHURES & AVON SHOP



Share the links to your digital brochure & Avon Shop with your customers nationwide

AVON ON



Ready-to-share posts & professional content, developed by Avon, are waiting for you to be shared!

AVON
THE WORLD'S

Nº1

FRAGRANCE
BRAND*

GET TO KNOW *Far Away*

Far Away is our **NO. 1 FRAGRANCE BRAND**, locally & internationally. Since its launch in 1994, it has provided women with an everyday **glamorous escape**. All the Far Away scents are destination-inspired fragrances made of indulgent, high-quality ingredients, which includes our exclusive, sustainably sourced Madagascar vanilla.

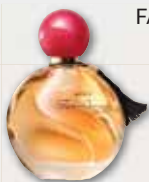


Use our **Perfume Finder** to find the ideal scent match

TAP HERE
FOR OUR
PERFUME
FINDER

THE *Far Away* BRAND LIBRARY

Help your customer choose their next Far Away fragrance based on how they want it to make them feel.



FAR AWAY

Timeless & iconic



FAR AWAY BEYOND

Intense & elevated

NEW



FAR AWAY BEYOND THE MOON

Mysterious & luminous



FAR AWAY GLAMOUR

Magnetic & glamorous



FAR AWAY INFINITY

Unexpected & vibrant



FAR AWAY REBEL

Bold & daring



FAR AWAY SPLENDORIA

Exotic & sensual

*As measured by volume or units sold in 2021 (Source: GlobalData).

BOOST YOUR SALES WITH *Far Away*



1



2



FLORAL



ORIENTAL

TIMELESS GLAMOUR

Freesia, jasmine & vanilla musk

1 Far Away
Perfumed Body Lotion
150 ml
Regular Price R58

2 Far Away
Eau de Parfum
50 ml
Regular Price R330

BOTH FOR R246

ORDER OFFER ON CODE 860247



1



2



ORIENTAL



GOURMAND

INTENSE GLAMOUR

Madagascan vanilla extract,
woody notes & jasmine florals

1 Far Away Beyond
Perfumed Body Lotion
150 ml
Regular Price R58

2 Far Away Beyond
Parfum
50 ml
Regular Price R370



BOTH FOR R269

ORDER OFFER ON CODE 860248



1



2



ORIENTAL



SWEET

VIBRANT GLAMOUR

Marigold, Indian jasmine & vanilla

1 Far Away Infinity
Perfumed Body Lotion
150 ml
Regular Price R58

2 Far Away Infinity
Eau du Parfum
50 ml
Regular Price R330

BOTH FOR R246

ORDER OFFER ON CODE 860249



BOOST YOUR BUSINESS BUNDLE OFFER

Aspire for Her is a bold & empowering scent of lively **jasmine**, warm **woods** & precious **musk**

DID YOU KNOW?

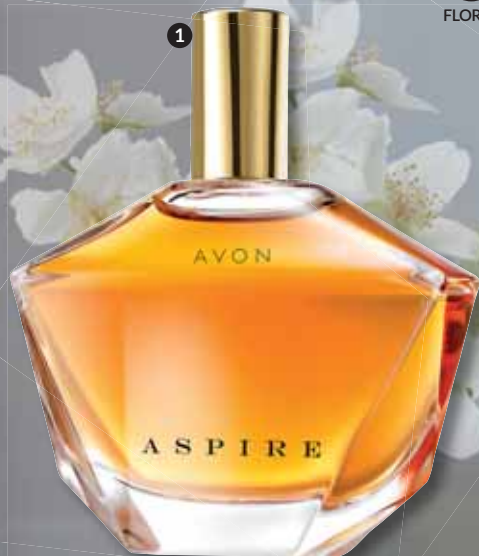
Layering a fragrance with its matching roll-on & body lotion will make the scent more intense, & will make it last longer.



FLORAL



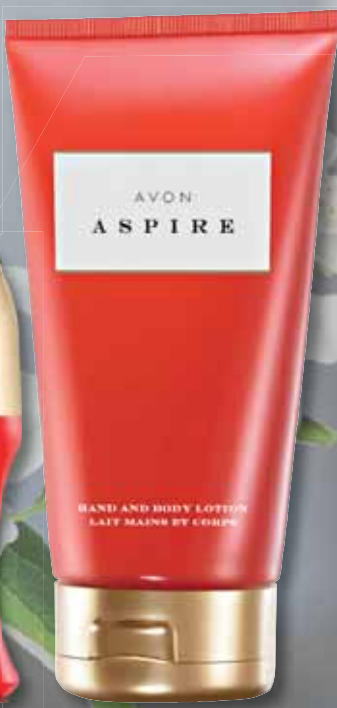
ORIENTAL



2



3



ALL 3 FOR R188

ORDER OFFER ON CODE 860250

1 Aspire for Her
Eau de Toilette
50 ml
Regular Price R230

2 Aspire for Her
Roll-On Anti-Perspirant
Deodorant
50 ml
Regular Price R28

3 Aspire for Her
Hand & Body Lotion
150 ml
Regular Price R58

EARN YOUR FREE GIFT

Simply sell 3x TTA Wonder Eau de Parfum from the July brochure (R379 each) & get a **FREE*** TTA Wonder Eau de Parfum & 3x spray samplers valued at R480.



NEW

TODAY. TOMORROW. ALWAYS

wonder



See pages 20-21 of the July brochure for offer details

*Your free products will automatically be included with your order. Offer is accumulative & unlimited.

NEW & IMPROVED

OUR TOP RATED BRONZING PEARLS JUST GOT BETTER

Our bronzing pearls received a new & improved glow-up in accordance with customer feedback. Now better than ever, they are the ultimate make-up must-have.



SELLING TIP: Bronzing pearls are perfect for warming up dry & dull winter skin with a natural, summery glow.

WHAT'S NEW?

MULTI-DIMENSIONAL GLOW:

new multi-sized, multi-shade pearls made with mineral pigments

MORE SPACE TO SWIRL:

new bigger pot means less mess

EVEN BETTER VALUE:

now with over 25% more pearls

FLORAL FRAGRANCE:

enjoy a more luxe experience

Avon Bronzing Pearls

28 g

Regular Price R199 each

Brochure Offer R179 each

R135 EACH

Warm Bronzer
1506377

Deep Bronzer
1506379



DID YOU KNOW? Lighter pearls can be used to **highlight** forehead, cheeks & nose. Darker pearls can be used to **sculpt** the cheekbones, chin & jawline

clearskin

PURIFYING CHARCOAL FOR PORE & SHINE CONTROL



The Charcoal Jelly Cleanser contains sustainably sourced pine CHARCOAL that acts like a magnet to attract & melt away dirt, oil, make-up & pollutants.

NEW

1 CLEANSE

2 MASK



SELLING TIP:
For best results follow with the Charcoal Mask 2-3 times per week to help purify & mattify skin even more.



1 Pore & Shine Control Purifying Charcoal Jelly Cleanser
125 ml 1501762
Regular Price R84

R55⁵⁰

2 Pore & Shine Control Purifying Charcoal Mask
75 ml
Regular Price R94



BOTH FOR R112

ORDER OFFER ON CODE 860251

Brochure Offer:
Both for R149

NEW

D·E·R·M·A

Watch Avon Care
DERMA Tissue Oil
transform your skin,
for visibly radiant,
more even, smoother
& softer skin.



**7 BENEFITS IN 1
OIL TO HELP*:**

- SOFTEN** the feel of coarse skin
- NOURISH** extremely dry skin
- REDUCE** the appearance of scars
- REDUCE** the look of stretch marks
- REDUCE** the look of uneven skin tone
- FADE** the appearance of dark spots
- ELIMINATE** skin roughness

*Based on consumer study.

AVON CARE DERMA RENEWING TISSUE OIL

**SAME LOVED
FORMULA, NEW
PACKAGING**



1 Avon Care Derma
Renewing Tissue Oil
50 ml 1454407
Regular Price R72

R54

2 Avon Care Derma
Renewing Tissue Oil
150 ml 1454406
Regular Price R159

R119²⁵

**NEW
LIMITED
EDITION**



FOR NORMAL
TO DRY SKIN

FLORAL & FABULOUS

Show your love & appreciation this Women's Month by giving her shimmering, soft skin with the delicate floral scent of jasmine & glycerine.



SELLING TIP:

These beautiful **LIMITED EDITION** products will make a great gift for mom, grandma or a friend.

- 1 Avon Care
Floral Daydream
Hand Cream
75 ml
Regular Price R32
- 2 Avon Care
Floral Daydream
Shimmering Body Lotion
400 ml
Regular Price R62
Brochure Offer:
Both for R85

BOTH FOR R63⁷⁵

ORDER OFFER ON CODE 860252

AVON
Senses

BUSINESS-BOOSTING HAND WASHES

Hand washes are a must-have for every household;
use them as basket fillers to increase your sales.



ENRICHED WITH
NATURAL EXTRACTS
& VITAMIN COMPLEX



CONVENIENT
PUMP DISPENSER



CLEANSE
HANDS

250 ml

Avon Senses
Hand Washes
250 ml
Regular Price
R49 each



Delicate
Moment
1458827

Secret
Lagoon
1458824

Sweet &
Joyful
1458823

Pure
Marine
1458830

Lavendar
Calm
1458828

ANY 2 FOR R69

Please indicate your choice of products.

NEW

HE'S THE MAN

This premium watch is great for formal & special occasions.



**LUXURIOUS
LOOK & FEEL**



Julian Watch

Classic silver- & gold-toned metal watch with white face.

Watch length: 22.1 cm

Face: 4.3 cm diameter

1518005

Regular Price R429

R337

LIMITED EDITION

NEW

ADVENTURE TIME

The perfect weekend watch for activities & casual events.

**COMFORTABLE
& DURABLE
SILICONE STRAP**



Joe Watch
Sporty silver-toned watch
with blue silicone strap
& white face.
Watch length: 26.1 cm
Face: 4.6 cm diameter
1517949

Regular Price R349

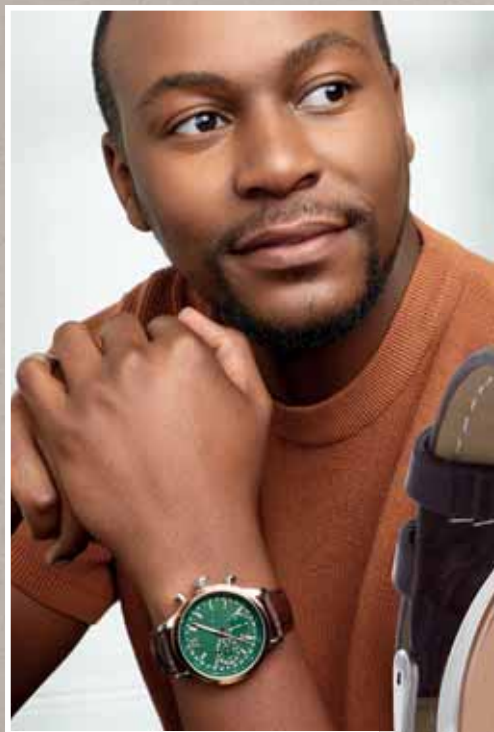
R262

LIMITED EDITION

ONE TO WATCH

NEW

For the guy who wants to stand out.
This watch can be dressed up or down.



UNIQUE &
STRIKING
GREEN FACE



Daniel Watch
Gold-toned watch with
brown mock-croc strap
& green face.
Watch length: 26.1 cm
Face: 4.4 cm diameter
1517999

Regular Price R329

R224

LIMITED EDITION

CHIC SUNNIES

NEW

Whether your style is classic or retro, these sunglasses are the perfect accessory for outdoor social activities.



BLACK SUNNIES ARE A WARDROBE STAPLE & GO WITH EVERYTHING.



Andy Sunglasses
Black sunglasses with thick, oversized frames & wide arms.
Frame: 14.5 cm x 5.5 cm
Arm length: 15 cm
1518346

Regular Price R99
R74



THE STYLISH GOLD HARDWARE ADDS A UNIQUE DESIGN ELEMENT.



Jada Sunglasses
Light brown cat-eye sunglasses with gold-toned hardware detailing.
Frame: 14.9 cm x 4.7 cm
Arm length: 14.7 cm
1518352

Regular Price R149
R97

ALL LIMITED EDITION

NEW

SASSY SLING BAG

Add interest to any outfit with this hot pink sling bag. It's not only fabulous but functional as well & the perfect size for all your daily essentials.



**THREE
COMPARTMENTS
TO HELP KEEP
ALL HER ITEMS
SEPARATE &
SORTED**



**ADJUSTABLE,
LONGER-LENGTH
STRAP**

Gia Sling Bag
Pink sling bag with a longer,
adjustable strap & three
compartments.
22.5 cm x 5 cm x 16 cm
1518348

Regular Price R369

R262

Contents not included.

LIMITED EDITION

NEW

FUN TIMES FOR BOYS & GIRLS

These vibrant silicone analogue watches will assist your little ones with time-reading.



1



2



TIME-READING ASSISTANCE. "TO" & "PAST" WRITTEN ON WATCH FOR GUIDANCE



SILICONE STRAP IS DURABLE & EASY TO CLEAN

1 Bennie Watch

Blue analogue watch with navy face & ombré blue silicone strap.

Watch length: 21.5 cm

Face: 3.4 cm diameter

1519327

Regular Price R249

R247

2 Lulu Watch

Purple analogue watch with white face & ombré purple silicone strap.

Watch length: 21.5 cm

Face: 3.4 cm diameter

1518152

Regular Price R249

R247

ALL LIMITED EDITION

NO DATA, NO PROBLEM!

Here is a game-changing offer just for you!



5x
MORE DATA ON
SMARTBROADBAND
WIRELESS TARIFF

QUALIFY
TO GET
1 GB
OF DATA
FOR R10

OR
500 MB
FOR R5

4x
MORE DATA ON
SMARTBROADBAND
WIRELESS TARIFF

HOW TO QUALIFY

- 1** Make sure you have a Telkom Prepaid SIM card & are on the SmartBroadband Wireless Tariff Plan
- 2** Available to Avon account holders only
- 3** Go to the Mytelnet page to purchase your data
- 4** Read all instructions on the webpage before purchasing data

TAP HERE
TO GET THIS SPECIAL OFFER!

PREMIUM POINTS ARE HERE!

AVON REWARDS

FOR LOYALTY. FOR GROWTH. FOR PURPOSE.



**THE MORE YOU ENGAGE,
THE BIGGER THE REWARD**

Are you ready to start earning Premium Points? The wait is finally over! It's here, an irresistible addition to the Avon Rewards Programme!

Earn Premium Points & redeem them for prizes like leisure, gifting, airtime, data, entertainment & more.

PREMIUM POINTS PER LEVEL

A REWARDS STATUS
SILVER

850 POINTS

A REWARDS STATUS
GOLD

1250 POINTS

AA REWARDS STATUS
PLATINUM/PLATINUM ELITE
2000 POINTS

- AVAILABLE TO REPRESENTATIVES & BUSINESS OWNERS
- POINTS EARNED QUARTERLY
- SILVER LEVEL & HIGHER

**ACCESS THE FULL TERMS & CONDITIONS AT
AVON.CO.ZA, AVON CONNECT & AVON OFFICE**



EARN PREMIUM POINTS

Include the following in your July order to earn **Premium Points** & redeem them for **prizes** like leisure, gifting, **airtime**, data, entertainment & more.

Exclusively for Silver, Gold, Platinum & Platinum Elite Avon Rewards Level Representatives & Business Owners

AAAA



EARN 100 PREMIUM POINTS

when you place an order that includes 2 or more **Anew Renewal Power Eye Creams** (from the July brochure pages 2-3)

TAP HERE
FOR TERMS & CONDITIONS

WIN WITH AVON ON

New Reps appointed in July who place an order over R700 via the Avon ON App stand a chance to be one of 250 Reps to **WIN AN ANEW RENEWAL POWER EYE CREAM & LOV U FRAGRANCE**



**TAP HERE
FOR TERMS & CONDITIONS**



EXCLUSIVE WELCOME OFFERS!

Not limited to one per Representative.



Black Suede EDT
125 ml 1444945
Regular Price R389

R159



Attraction Game for Her EDP
50 ml 1498071
Regular Price R399

R189



**Little Black Dress EDP
Purse Spray**
10 ml 1491063
Regular Price R89

R39



Far Away Body Scrub
150 ml 1484912
Regular Price R139

R59



Far Away Glamour Gift Set
Contains:

- 10 ml Purse Spray
 - 50 ml Eau de Parfum
- 1472356

Regular Price R369

R199



Attraction for Her Gift Set
Contains:

- 30 ml Eau de Parfum
 - 90 ml Perfumed Body Spray
- 1458534

Regular Price R319

R129



Mark Playbook Extreme
1312446
Regular Price R700

R329



EXCLUSIVE WELCOME OFFERS!

Not limited to one per Representative.



- 1 Avon Care Restoring Coconut Oil Conditioner 400 ml Regular Price R61
- 2 Avon Care Restoring Coconut Oil Shampoo 400 ml Regular Price R61

BOTH FOR R69

ORDER OFFER ON CODE 860270



Fruit Fizz Bath Bombs
3 x 100 g 1400788
Regular Price R199
R79



Avon Senses Bubble Bath Jasmine Whisper
1 000 ml 1463751
Regular Price R87

R59



LIMITED STOCK AVAILABLE

- 1 Face + Body Pure & Sensitive Sun Cream SPF 50 150 ml Regular Price R99
- 2 Kids Multivitamin Sun Cream SPF 50 75 ml Regular Price R105

BOTH FOR R129

ORDER OFFER ON CODE 860271



x 5

- 1 Ceramic Burner Limited edition 8 cm x 9.5 cm x 12 cm Regular Price R229
- 2 5 x Wax Melts Sweet Rose Limited edition 6 wax melt squares per pack Regular Price R99 each

ALL 6 FOR R169

ORDER OFFER ON CODE 860272

Tealight candle not included.

EXCLUSIVE WELCOME OFFERS!

Not limited to one per Representative.



Scented Candles

120 g

1 White Jasmine 1400849

2 Sweet Rose 1400139

3 Fresh Cotton 1400848

Regular Price R129 each

R79 EACH



Ivory Jewellery Holder

Closed: 25 cm x 17 cm

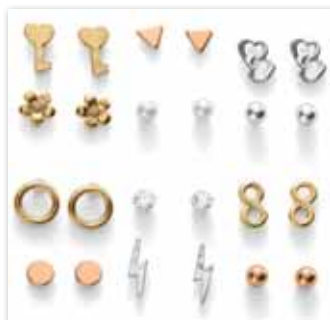
Open: 25 cm x 44.5 cm

1409524

Regular Price R349

R139

Contents not included.



COMES ON
A GIFTABLE
CARD

Lorna Earring Gift Set

12 pairs of studs in various designs.

Sizes vary from 0.4 cm to 1.2 cm

1479707

Regular Price R89

R69



Love Necklace

Gold-toned ladies' love letter charm necklace.

42 cm + 9 cm extender

1468424

Regular Price R99

R45



Helena Earring Set

25-pair earring set with interchangeable pairs.

Sizes vary from 0.3 cm to 1.44 cm

1462857

Regular Price R149

R89



Rosey Foot Jewellery

Anklet length: 23 cm

+ 8 cm extender

Toe rings: adjustable

1496329

Regular Price R229

R79



ALL LIMITED EDITION

EXCLUSIVE WELCOME OFFERS!

Not limited to one per Representative.



Kids' Lunchbox
Blue or pink lunchbox with two separated compartments. Comes with a fork & a spoon. 19.5 cm x 14.5 cm x 6 cm
Pink 1500987
Blue 1500988
Regular Price R149 each

R79 EACH

Contents not included.



Bow Hairbands
Flower decoration: 3.7 cm diameter
Pink Bow: 9 cm x 3.5 cm
Gold & Black Bow: 7.8 cm x 3 cm
Elastic headband: 22.5 cm circumference
1393470

Regular Price R299

R149



WARNING!
Not suitable for use with hot liquids.

Stickers are not waterproof

Merida Girls' Water Bottle
Tin water bottle that comes with 2 sheets of stickers to customise look. 6.6 cm diameter x 20.5 cm
1447895

Regular Price R149

R119

ALL LIMITED EDITION



©2023 MATTEL
©2023 MARVEL

Spider-Man Moonbag
23 cm x 6.5 cm x 15.5 cm
1493965

Regular Price R199

R159

Barbie Moonbag
23 cm x 6.5 cm x 15.5 cm
1493764

Regular Price R199

R159

MAKE RECRUITMENT EASY WITH AVON GROW



Instantly recruit new Avon Representatives with Avon Grow



- Easy, quick, real-time & paperless recruitment process
- Instant account number for new appointments
- In-app notifications on recruitment status
- Personalised recruitment page (PRP) for Business Owners

- 1 Log into arp.avon.com using your Avon credentials. Or **download the Avon Grow app**
- 2 Click on **view page** to get to your Personal Recruitment Page
- 3 Click on the **Edit** button
- 4 Confirm or update **your information** & click on the preview button
- 5 Once updated, click on the **share button** to share a link to your **Personal Recruitment Page**
- 6 Or click on the **plus sign button** to **add a new appointment**
- 7 Accept the **terms & conditions**
- 8 Complete the **contact details** page using **their details**
- 9 Click on the **continue button**
- 10 Complete their **home address** details
- 11 Complete their **national ID** details
- 12 Select cash or credit, then **enter the OTP** received via email & SMS

TOP TRAINING

Looking to increase your Avon knowledge?
Here are our top 3 training topics for this month.



Use this checklist to organise your month & maximise your digital Avon tools.

**LOG IN TO AVON CONNECT
& SEARCH FOR:**

🔍 WHEN TO USE YOUR AVON TOOLS



If you want to grow your business it's important to constantly build your customer base every month. We give you some ideas on how to achieve this.

**LOG IN TO AVON CONNECT
& SEARCH FOR:**

🔍 HOW TO FIND NEW CUSTOMERS



Find out the benefits of Protinol™ to restore healthy, vibrant skin this winter.

**LOG IN TO AVON CONNECT
& SEARCH FOR:**

🔍 WHAT IS PROTINOL

SELL MORE WITH SAMPLES



IT'S SIMPLE. SAMPLES BOOST SALES!

If your customers are looking for a new lipstick, foundation or fragrance, make sure you're ready with gorgeous samples.

Did you know that Reps who buy samples for customers to trial can increase their sales?

WHY SAMPLE?

- Customers who receive & use samples are more likely to buy the full-size product.
- Customers are introduced to products they weren't aware of before

HOW TO USE SAMPLES

- Attach samples to the brochure page where the relevant product is
- Add samples as a 'thank you' with orders to entice customers to buy full-size products
- Give customers samples of new products to make them excited about what's coming

SAMPLE, SELL, EARN



MINI LIPSTICK SAMPLES



Avon Ultra
Matte Lipstick














R9 EACH

-  Berry Blast
1385962
-  Boom Boom Rouge
1487595
-  Continuous Cocoa
1487597
-  Hot Plum
1385963
-  Ideal Lilac
1386602
-  Majestic Purple
1473644
-  Nude Suede
1385975
-  Posh Petal
1385971
-  Plum Kiss
1487596
-  Ravishing Rose
1385966
-  Red Supreme
1385959
-  Ruby Kiss
1385967
-  Splendidly Fuchsia
Limited edition
1386011
-  Superb Wine
1386599
-  Wistful Wine
Limited edition
1386598



Avon Ultra
Creamy Lipstick

R9 EACH

-  Berry Berry Nice
Limited edition
1467797
-  Blush Nude
1467858
-  Buttered Rum
Limited edition
1467786
-  Cappuccino
1473645
-  Carnation
1467788
-  Country Rose
1467794
-  Dream Fuchsia
1467791
-  Frozen Rose
1467787
-  Hot Pink
1467792
-  Lava Love
1467798
-  Oxford Wine
1467861
-  Red 2000
1467784
-  Wine With Everything
1467859



Avon Tinted Lip Balm

R9 EACH

-  Clear
1468607
-  Nude
1468610
-  Papaya
1468611
-  Pink
1468609
-  Plum
1468613
-  Red
1468612

HOLDS 30 SAMPLES

Lipstick Sample
Demonstrator Case
Limited edition

Clear plastic box with lid & spaces to
hold 30 lipstick samples.
8 cm x 4.5 cm x 6.5 cm
1424115

Regular Price R130

R89



Lipstick samples not included.

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

FOUNDATION SAMPLES



**Power Stay
24-Hour Foundation**
1 ml

R10 EACH



















**Avon True Colour Flawless
Liquid Foundation**
1 ml

R10 EACH



get them before they're gone

	Walnut 1509206
	Desert Beige 1509199
	Soft Honey 1509205
	Light Caramel 1445988
	Natural Tan 1509203
	Caramel 1509198
	Natural Beige 1509190
	Honey Beige 1509196
	Medium Beige 1509191
	Creamy Natural 1509202
	Sun Beige 1509204
	Light Nude 1509197
	Warm Ivory 1509194
	Nude 1509195

	Nutmeg 1311966
	Walnut 1311978
	Spice 1311976
	Amaretto 1311918
	Creamy Natural 1311920
	Nude 1311961

SELLING TIP:

If you are not sure which foundation shades to start with, try sampling with our bestsellers: Caramel, Nude, Walnut & Natural Beige.

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

FOUNDATION SAMPLE PACKS



These Power Stay **sample packs** group three shades in similar tones together to help find the right shade easily.



Power Stay
24-Hour Foundation
1 ml x 3
Regular Price R10 each

R16 for a pack of 3

Nude	+	Warm Ivory	+	Light Nude	=	ORDER OFFER ON CODE 60706
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Nude	+	Light Nude	+	Creamy Natural	=	ORDER OFFER ON CODE 860217
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Creamy Natural	+	Honey Beige	+	Medium Beige	=	ORDER OFFER ON CODE 860218
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Sun Beige	+	Natural Tan	+	Soft Honey	=	ORDER OFFER ON CODE 37030
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Sun Beige	+	Medium Beige	+	Natural Beige	=	ORDER OFFER ON CODE 860219
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Caramel	+	Light Caramel	+	Soft Honey	=	ORDER OFFER ON CODE 46695
---------	---	---------------	---	------------	---	---------------------------------

Caramel	+	Desert Beige	+	Walnut	=	ORDER OFFER ON CODE 60705
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Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

FRAGRANCE SAMPLES

Ladies' fragrance

PACK
OF
5 VIALS



Sample Vial Packs

Each sample pack contains 5 vials

R18 per pack



Attraction Game for Her
1501657



Rare Onyx
1492319



Far Away Glamour
78495



TTA Always
1400960



Far Away Infinity
1419476



TTA Today
1491064



Far Away Rebel
45492



TTA Tomorrow
1491065



Far Away Splendoria
1492321



TTA The Moment for Her
1474774



Little Black Dress
1501667



 **get it before
it's gone**

TTA This Love
1400966

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

FRAGRANCE SAMPLES

Men's fragrance

PACK
OF
5 VIALS



Sample Vial Packs
Each sample pack contains 5 vials

R18 per pack



Attraction Game for Him
1501658



Black Suede
1459550



Black Suede Dark
1377119



Black Suede Essential
1460093



Black Suede Hot
1422596



Full Speed Max Turbo
1456120



Full Speed Quantum
1501664



Musk+ Air
1445470



Musk+ Intense
1390268



Segno Success
71208



TTA The Moment for Him
1474775



Wild Country
33016



Wild Country Freedom
1396209



Wild Country Spirit
1444578



get them before they're gone

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

FRAGRANCE SAMPLES



Single Sample Vial
with Card
0.6 ml

R15



Single Sample Vial
0.6 ml

R15



LOV|U
1519601



Musk+ Mineralis
1487940

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

FRAGRANCE SAMPLES



Spray Samplers
1.5 ml

R20 EACH



Thermoform Samplers
0.5 ml

R20 EACH



TTA The Moment for Her
1491580



Attraction Game for Her
1454881



TTA The Moment for Him
1491581



Attraction Game for Him
1454882



TTA This Love
1400973



Far Away Aurora
1460971



TTA Today
1491055



Far Away Splendoria
1480446



Little Black Dress Lace
1482381



Attraction Game for Her
1464839



get them before they're gone

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

SKINCARE SAMPLES



Anew Samples

R10 EACH



Anew Reversalist Day
Perfecting Cream
SPF 25
2 ml **1469192**

Anew Reversalist Night
Revitalising Cream
2 ml **1377961**



Anew Ultimate Day
Firming Cream SPF 25
2 ml **1377962**

Anew Ultimate Night
Restoring Cream
2 ml **1377963**



Anew Platinum Day
Lifting Cream SPF 25
2 ml **1377964**

Anew Platinum Night
Replenishing Cream
2 ml **1377965**



Anew Brightening
Dual Eye System
2.2 ml **1463265**

Anew Lifting
Dual Eye System
2.2 ml **1462816**



Anew Dual Defence
Clarifying Treatment
Lotion
2 ml **1504651**



Anew Even Texture
& Tone Serum
2 ml **1377986**



**get it before
it's gone**



Anew Hydra Pro
Vita-D Water Cream
2 ml **1421346**



Anew Hydrate &
Plump Concentrate
2 ml **1506156**



Anew Skin Reset
Plumping Shot
2 ml **1496661**



Anew Hydrating
Overnight Mask
2 ml **1507669**



Anew Renewal Power
Eye Cream
2 ml **1499627**

Anew Renewal Power
Serum
1 ml **1441310**



Anew Sensitive+ Dual
Collagen Eye Cream
1.5 ml **1488243**

Anew Sensitive+ Dual
Collagen Cream
1.5 ml **1484910**



Anew Vitamin C Daily
Defence Moisturiser
SPF 50
2 ml **1482486**

Anew Vitamin C
Radiance Maximising
Microdermabrasion
2 ml **1509893**

Anew Vitamin C
Radiance Maximising
Serum
2 ml **1377995**

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

SKINCARE SAMPLES



Avon Care Age
Restore Face Cream
with Hyaluronic Acid
and Vitamin E

2 ml 1487375
R750



Avon Nutra Effects
Soothe Hydrating
Day Cream
SPF 20

2 ml 1358716
R750



Avon Nutra Effects
Ageless Protecting
Day Cream
SPF 30

2 ml 1391099
R750



Avon Oxypure Hydrate
& Protect Day Cream
SPF 20

2 ml 1400436
R10



Avon Nutra Effects
Matte Oil Control
Day Cream
SPF 20

2 ml 1358717
R750

SKINCARE TRIAL SIZES



Anew Reversalist Day
Perfecting Cream
SPF 25
15 ml **1392292**

Anew Reversalist Night
Revitalising Cream
15 ml **1392293**

Regular Price
R89 each

R79 EACH



Anew Ultimate
Day Firming Cream
SPF 25
15 ml **1392282**

Anew Ultimate Night
Restoring Cream
15 ml **1392291**

Regular Price
R99 each

R89 EACH



Anew Platinum
Day Lifting Cream
SPF 25
15 ml **1392289**

Anew Platinum Night
Replenishing Cream
15 ml **1392290**

Regular Price
R109 each

R99 EACH



Anew Hydra Pro
Vita-D Water Cream
15 ml **1457345**
Regular Price R109

R99



get them before
they're gone



Reversalist
Trial Kit

Contains:
Revitalising Micellar
Water, Radiance
Maximising Serum, Day
Cream & Night Cream
1378001

Regular Price R399

R339

Trial sizes are **unlimited**. Full-size images used for **illustrative purposes only**.

ENCANTO SAMPLES



Encanto Body Lotion Samples

10 ml

R7 each



Encanto Fascinating
05704



Encanto Inspiring
1409739



Encanto Glamorous
1499108

Samples are **unlimited**. Full-size images used for **illustrative purposes only**.

BETTER SALES WITH BROCHURES

The more brochures you hand out, the **more customers you will reach**, & just like that you will **grow your business & earn more**

SAVE BY BUYING BROCHURES IN PACKS



JULY 2023 BROCHURES

Single	1426313	R16.50	(R16.50)
3	1427387	R45.00	(R15.00)
5	1427412	R56.00	(R11.20)
10	1433151	R89.00	(R8.90)
15	1433175	R114.00	(R7.60)
25	1434607	R165.00	(R6.60)
50	1427509	R295.00	(R5.90)
100	1427525	R560.00	(R5.60)



AUGUST 2023 BROCHURES

Single	1426314	R16.50	(R16.50)
3	1427388	R45.00	(R15.00)
5	1427413	R56.00	(R11.20)
10	1433152	R89.00	(R8.90)
15	1433176	R114.00	(R7.60)
25	1434608	R165.00	(R6.60)
50	1427510	R295.00	(R5.90)
100	1427526	R560.00	(R5.60)

DID YOU KNOW?

1
BROCHURE
REACHES
UP TO
5 CUSTOMERS

81% OF
CONSUMERS
ORDER IF
THEY SEE A
BROCHURE

CUSTOMERS
INTERACT
MOST
WITH AVON VIA
PRINTED
BROCHURES

YOUR SALES TOOLS OF THE TRADE

Boost your business with a range of **professional branded business tools** that will make you & your business look the part.

AVON NOTEBOOKS



AVON T-SHIRT



AVON CAPS



AVON SUN VISORS



AVON WATER BOTTLES



AVON SHARKFIN BANNERS



AVON HOODIES



AVON GAZEBOS



AVON GOLF SHIRT



TAP HERE

**TO REGISTER & ORDER YOUR
BRANDED SALES TOOLS**



**ORDER FROM A LARGE
VARIETY OF ITEMS***

*Jetline will handle the order, payment & delivery. Avon Justine is not the manufacturer or seller of the products or material & is not responsible for their quality or delivery. Products may vary from images shown.

BUSINESS TOOLS

Keep your business professional with the necessary stationery & tools.

APPLICATION/ORDER FORM PACK



65048 R105

APPOINTMENT PACK



870491 R15

CUSTOMER ORDER SLIPS X 5



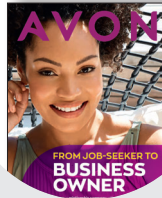
26509 R6

EXPRESS RETURN BAG*



40043 R30

GLOBAL RECRUITMENT FLYERS X 50



870474 R27.50

PLASTIC ORDER BAGS



Small x 50 **80315** R17
Large x 50 **80314** R31

RETURN BAG



Medium **860138** R5
Large **860136** R5

SHOPPER BAG



1468207 R20

SINGLE ORDER FORM



870104 R1

*Only for sale to Business Owners & Area Sales Managers.

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Directors: O Gul (Chairman), K W Hayes, L Ndoro, B M Nkosi



In 2019
Avon
became
the first global beauty
company to stop
testing on animals
anywhere in the world.

PROUD TO BE LEAPING BUNNY APPROVED

We believe animal testing of cosmetics is unnecessary.

And we've worked to end animal testing globally for over 30 years.

That's why we're proud to partner with **Cruelty Free International**: its global Leaping Bunny Programme is the best assurance that a brand is genuinely committed to removing animal testing from its supply chains.



Cruelty Free
INTERNATIONAL

Avon Care, Fragrance & Anew products
are all Leaping Bunny approved.

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FOR MORE DETAIL ABOUT OUR
COMMITMENT TO ANIMAL WELFARE